



# Third Quarter 2023

Oslo, 31 October 2023

# Disclaimer

This presentation has been prepared by Klaveness Combination Carriers ASA (the “Company”) and is furnished to you for information purposes only and may not be reproduced or redistributed, in whole or in part, to any other person. Making this presentation available in no circumstances whatsoever implies the existence of a commitment or contract by or with the Company, or any of its affiliated entities, or any of its or their respective subsidiaries, directors, officers, representatives, employees, advisers or agents (collectively, “Affiliates”) for any purpose. The presentation does not constitute or form part of any offering of securities, and the contents of this presentation have not been reviewed by any regulatory authority.

The presentation should not form the basis for any investments nor be deemed to constitute investment advice by the Company including its affiliates or any of their directors, officers, agents, employees or advisers. An investment in the Company’s securities involves risk, and several factors could cause the actual results, performance or achievements that may be expressed or implied by statements and information in this presentation differ materially from those expressed or implied in this presentation. By attending or reading the presentation you acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you must make your own independent assessment of the information contained in the presentation after making such investigations and taking such advice as may be deemed necessary.

In particular, any estimates, projections, opinions or other forward-looking statements contained herein necessarily involve significant elements of subjective judgment, analysis and assumptions and each recipient should make its own verifications in relation to such matters. No reliance may be placed for any purpose whatsoever on the information or opinions contained in this presentation or on the completeness, accuracy or fairness thereof.

This presentation contains certain forward-looking statements relating to the business, financial performance and results of the Company and/or the industry in which it operates. Forward-looking statements reflect current views about future circumstances, not historical facts, and are sometimes identified by the words “believes”, “expects”, “predicts”, “intends”, “projects”, “plans”, “estimates”, “aims”, “foresees”, “anticipates”, “targets”, and similar expressions. The forward-looking statements contained in this presentation (including assumptions, opinions and views of the Company or opinions cited from third party sources) are subject to risks, uncertainties and other factors that may cause actual results, events and developments to differ materially from those expressed or implied by these forward looking statements. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot assure you that our future results, level of activity, performance or achievements will meet these expectations. None of the Company, any of its parent or subsidiary undertakings, or any such person’s officers, directors, or employees provides any assurance that the assumptions underlying such forward-looking statements are free from errors, nor does any of them accept any responsibility for the future accuracy of the opinions expressed in this Presentation or the actual occurrence of the forecasted developments described herein.

No undertaking, representation or warranty (expressed or implied) is made as to, and no reliance should be placed on, the fairness, accuracy or completeness of the information contained herein. Accordingly, neither the Company nor any of its Affiliates accept any liability whatsoever arising directly or indirectly from the use of this presentation, including any reproduction or redistribution.

The information and opinions contained in this document are provided as at the date of this presentation and may be subject to change without notice. Except as required by law, neither the Company nor any of its affiliates undertake any obligation to update any forward-looking statements or other information herein for any reason after the date of this presentation or to conform these statements to actual results or to changes in our expectations or publicly release or inform of the result of any revisions to these forward-looking statements which the Company or any of its affiliates may make to reflect events or circumstances after the date of this presentation or to reflect the occurrence of unanticipated events.

This presentation speaks as of October 2023. Neither the delivery of this presentation nor any further discussions by the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since such date. The Company does not intend to, or will assume any obligation to, update this presentation or any of the information included herein.

This presentation shall be governed by Norwegian law. Any dispute arising in respect of this presentation is subject to the exclusive jurisdiction of the Norwegian courts with the Oslo City Court as exclusive legal venue.

This presentation is not directed to, or intended for distribution to or use by, any person or entity that is a citizen or resident or located in any locality, state, country or other jurisdiction where such distribution or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

# Agenda

- **Quarterly performance overview**
- Market review and commercial update
- Financial update
- Sustainability efforts
- Summary and outlook

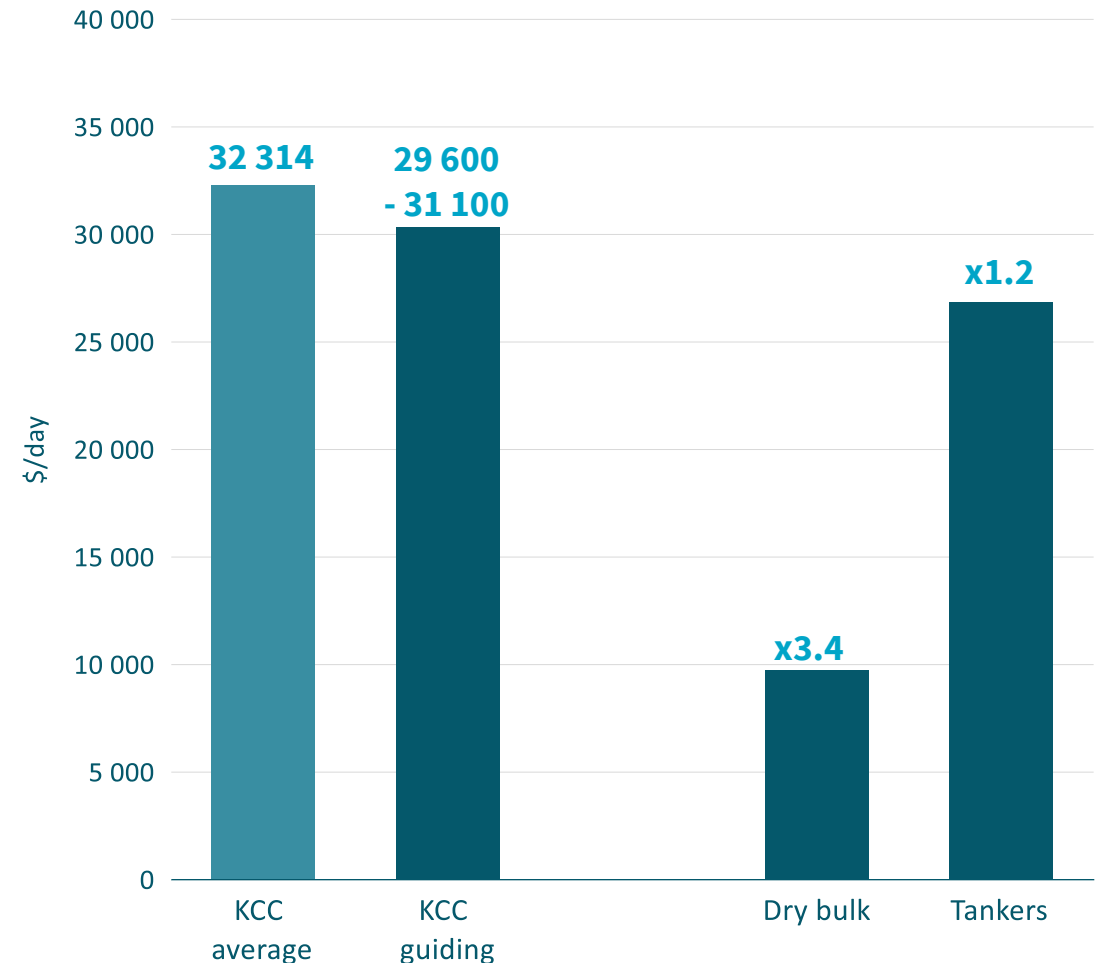


# Maintaining earnings through softer summer markets

## Key highlights Q3 2023

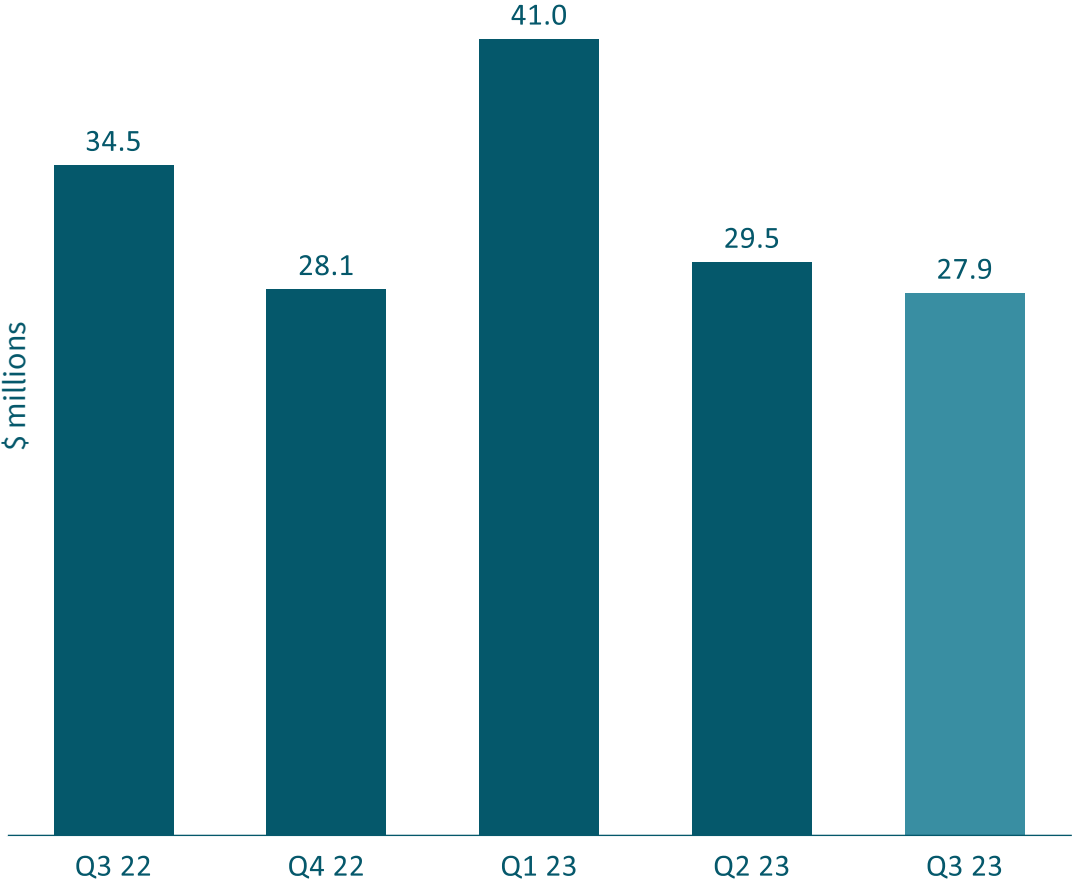
- EBT of USD 16.3 million and EBITDA of USD 27.9 million
- Record high CABU TCE earnings – slightly lower CLEANBU TCE earnings
- Seasonally weaker tanker and dry bulk markets
- NOK 500 million sustainability-linked bond issue secured
- Energy efficiency measures installed on MV Ballard delivering estimated 15% lower fuel consumption

## KCC TCE earnings<sup>1</sup> continue at strong levels

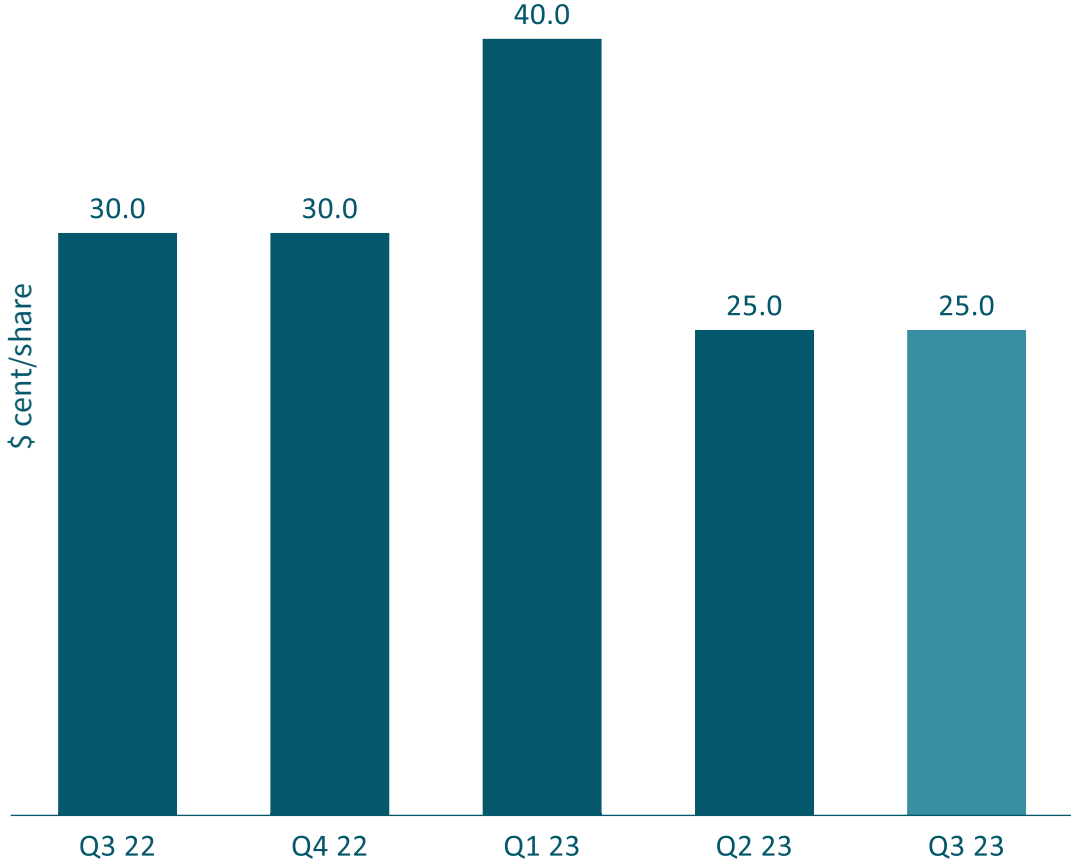


# Solid profitability and outlook secures continued high dividend payout

## EBITDA



## Quarterly dividend



# Agenda



Quarterly performance overview



**Market review and commercial update**



Financial update



Sustainability efforts

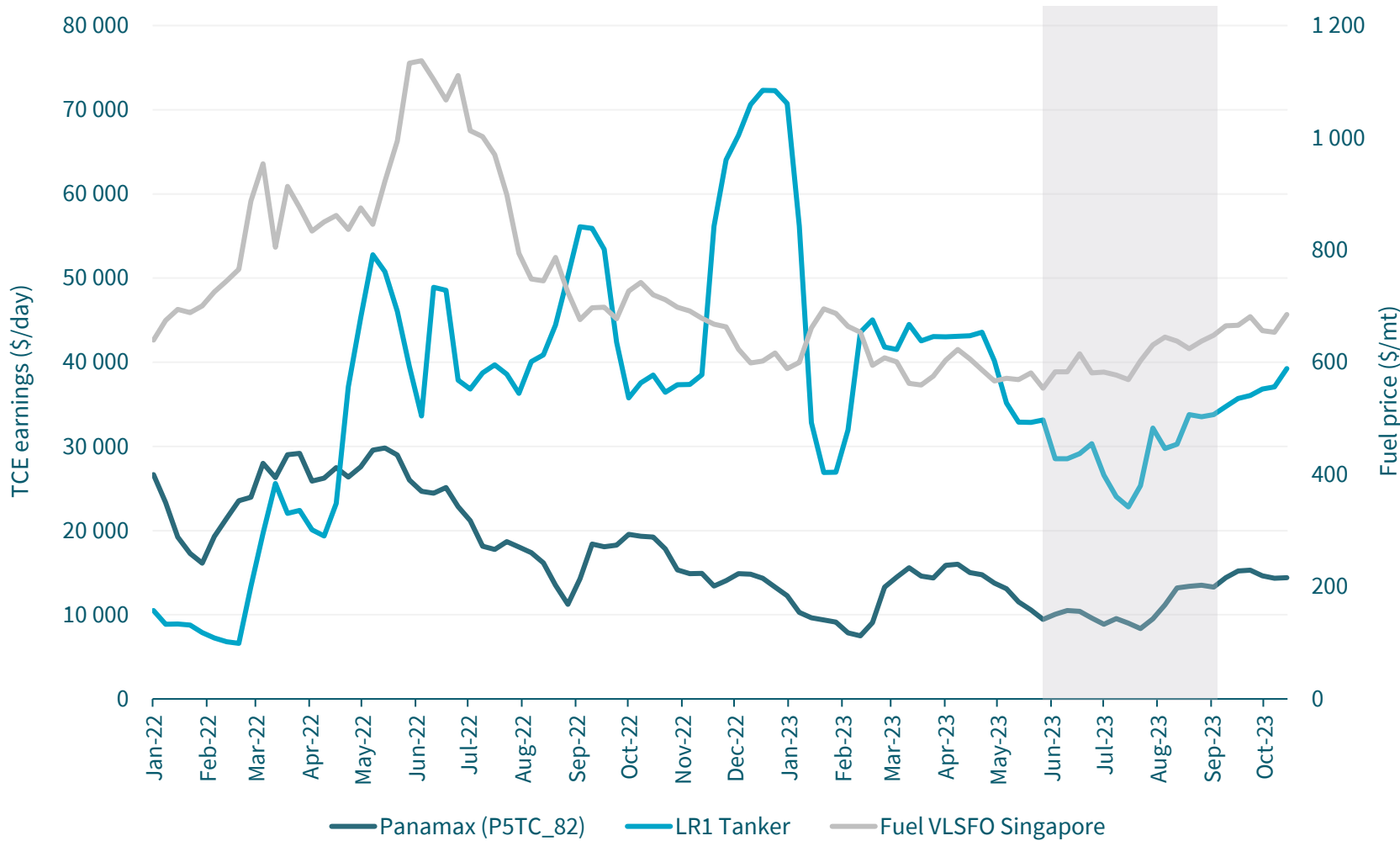


Summary and outlook



# Improving tanker and dry bulk markets after the summer

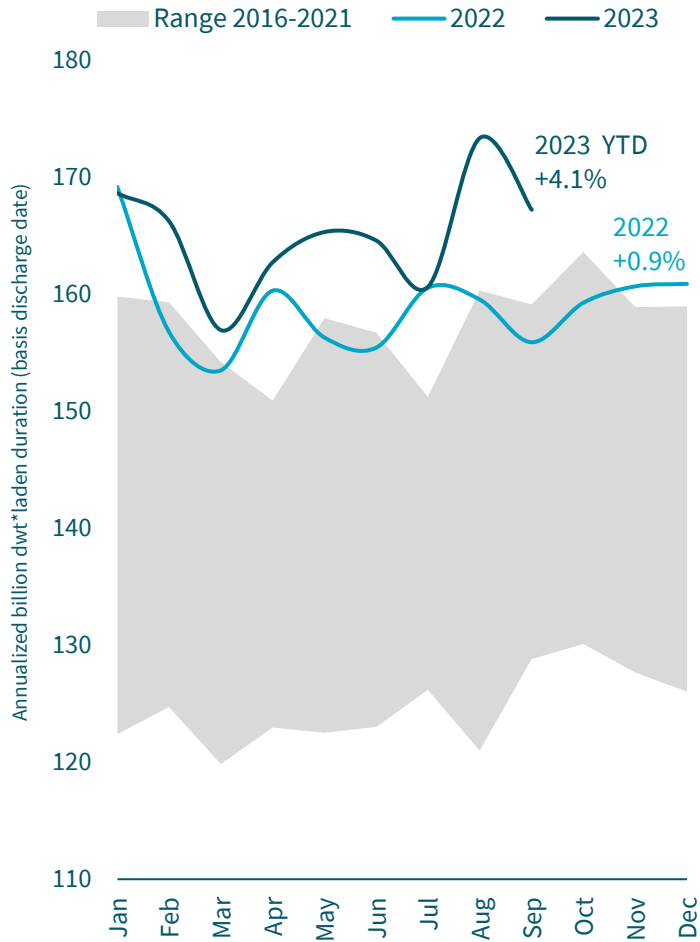
## TCE earnings and fuel price development<sup>1</sup>



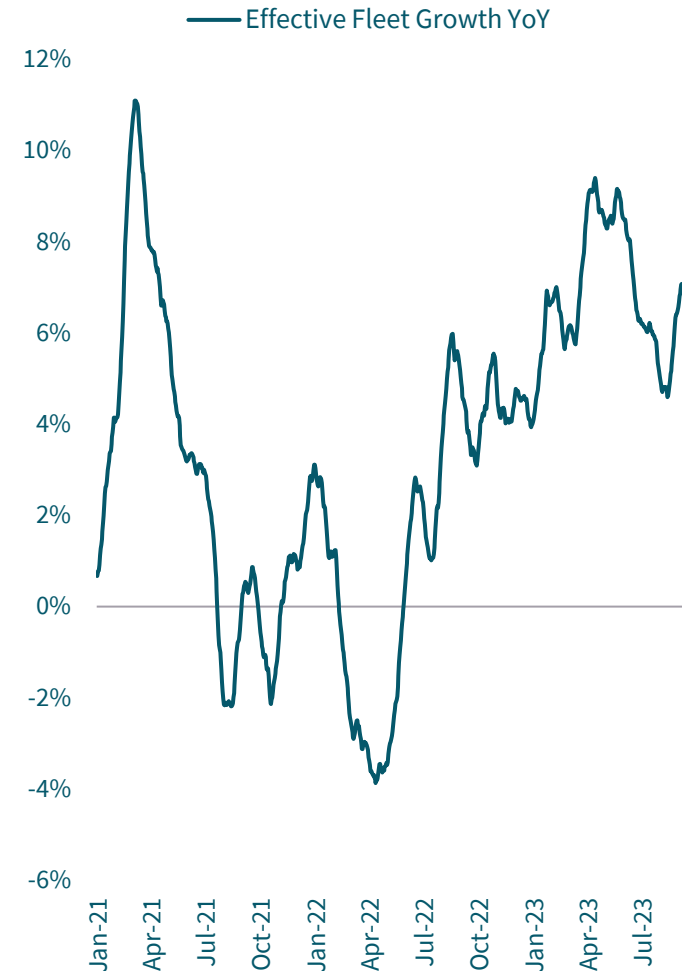
- Product tanker market maintaining healthy earning levels through seasonally weaker summer markets. Strong market recovery from August
- Dry bulk markets improved from late August, after a poor summer

# Upcoming positive seasonal factors in Q4, all eyes on China long-term

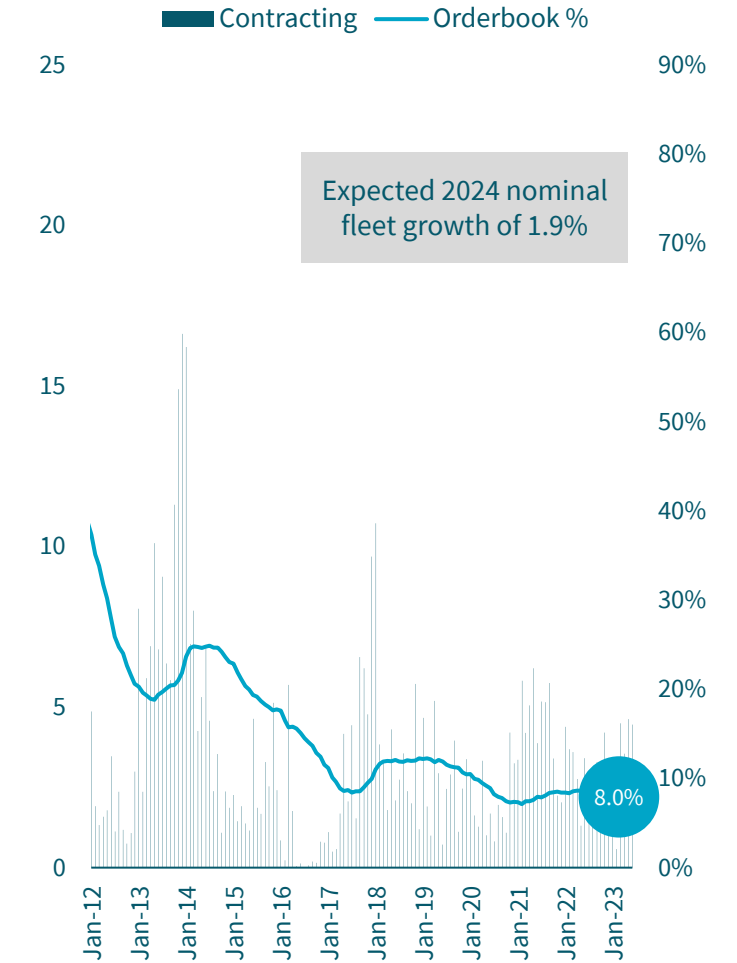
## Strong demand growth year to date



## Effective fleet growth moderated in Q3, and will likely moderate further in Q4<sup>1</sup>



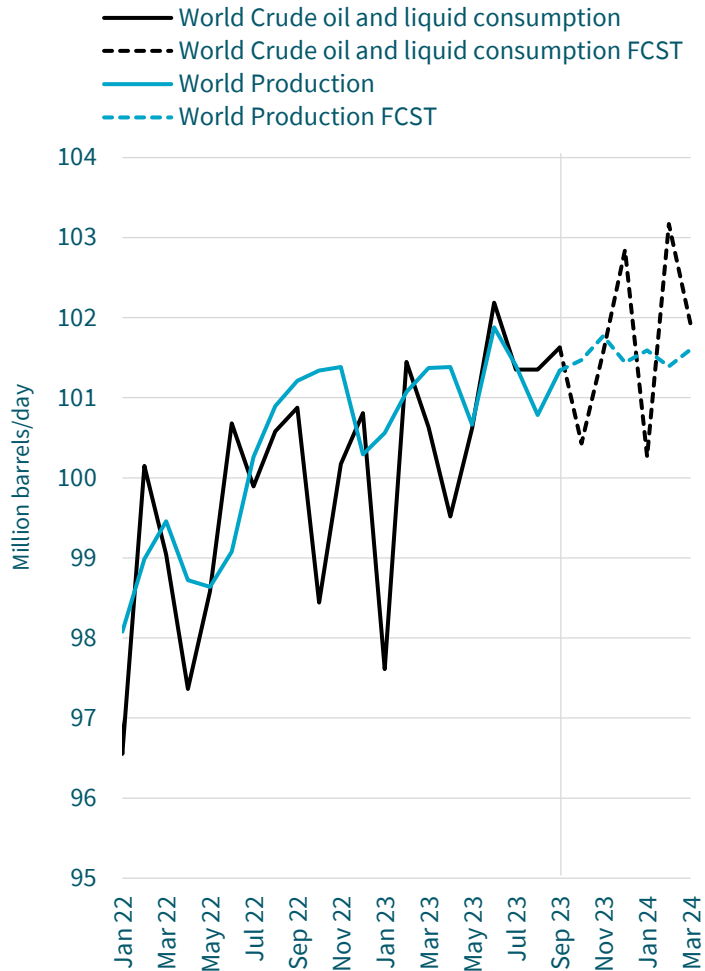
## Order book remains at «all time» low levels



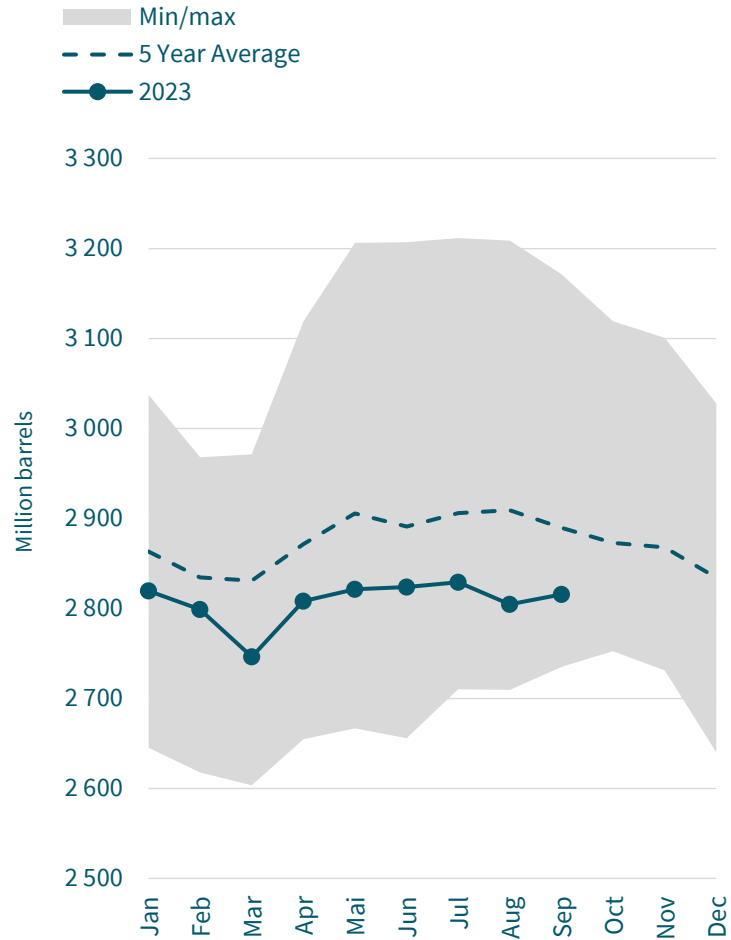


# Continued solid tanker market fundamentals

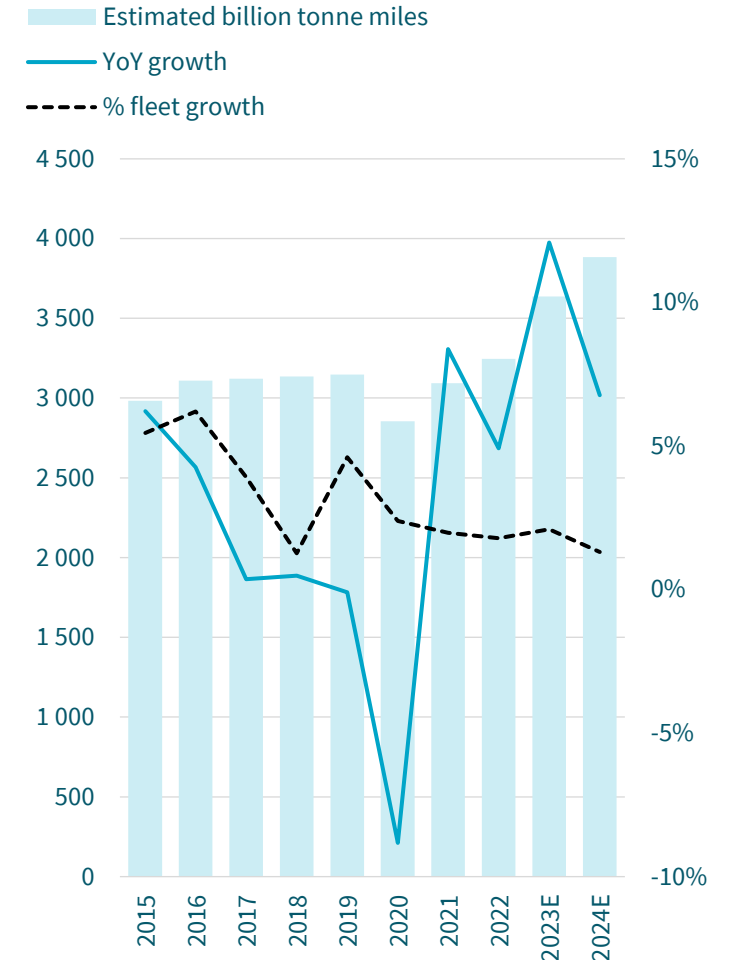
## Oil consumption and production trending upwards<sup>1</sup>



## Low OECD oil inventories<sup>1</sup>

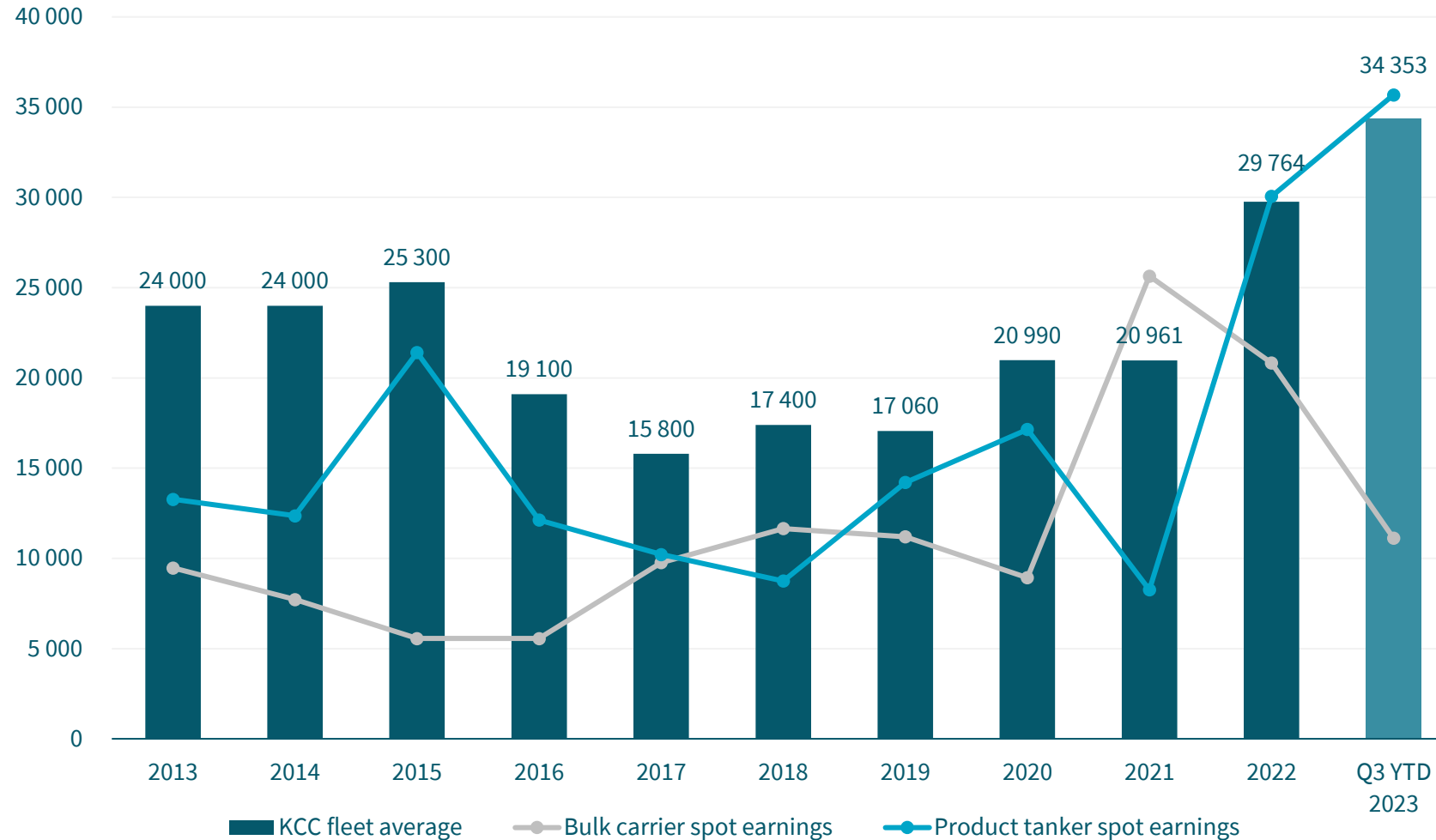


## Expectations for tonne-mile growth<sup>2</sup>



# Consistent value creation over the cycle – record high TCE earnings YTD 2023

## Historical average TCE earnings<sup>1</sup> vs. standard tonnage<sup>2</sup>



Higher efficiency and market diversification deliver higher earnings over time

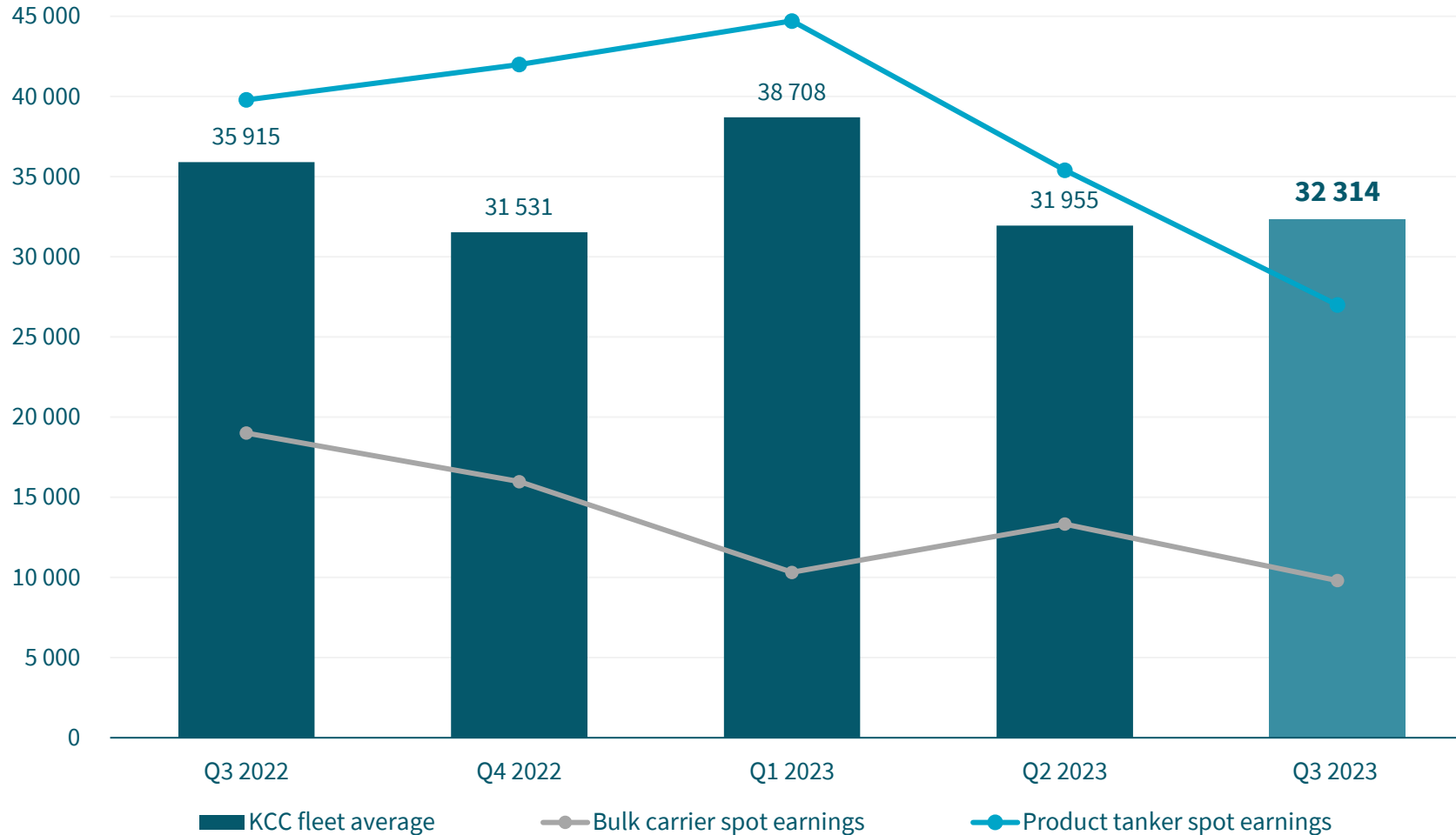
2018-2023 YTD:

**~1.4x**

TCE earnings premium to standard tankers and dry bulk vessels

# Maintaining strong earnings through volatile markets

## Quarterly KCC fleet TCE earnings<sup>1</sup> vs. standard tonnage<sup>2</sup>

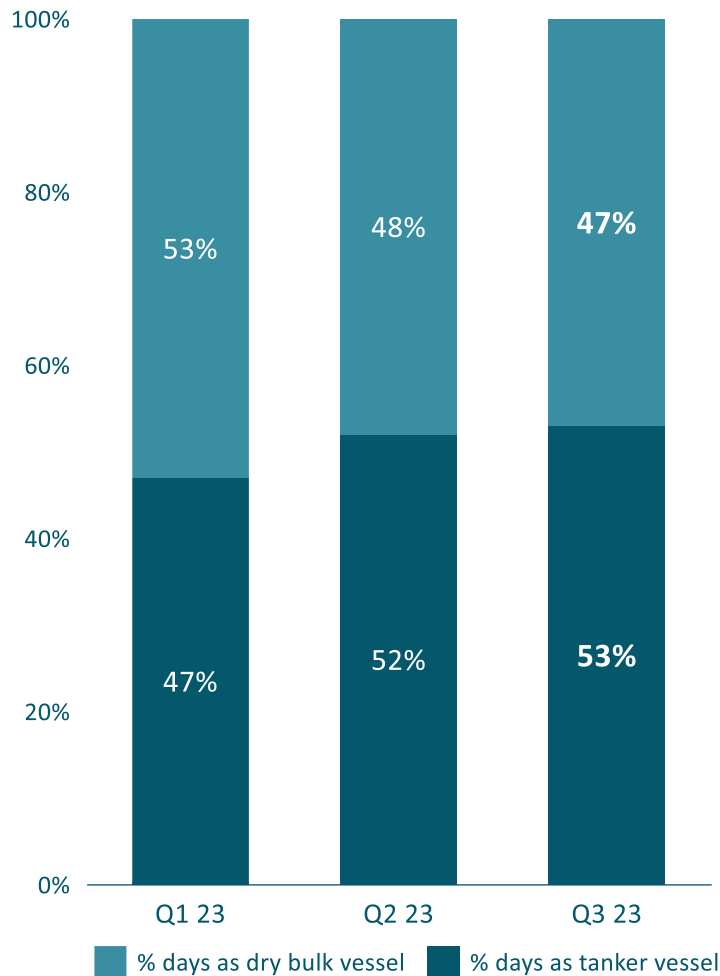


- Slightly higher average TCE-earnings in Q3 vs. Q2 (+\$59/day) despite considerably weaker markets than in Q2
- Considerably higher tanker trading in Q3 compared to Q2

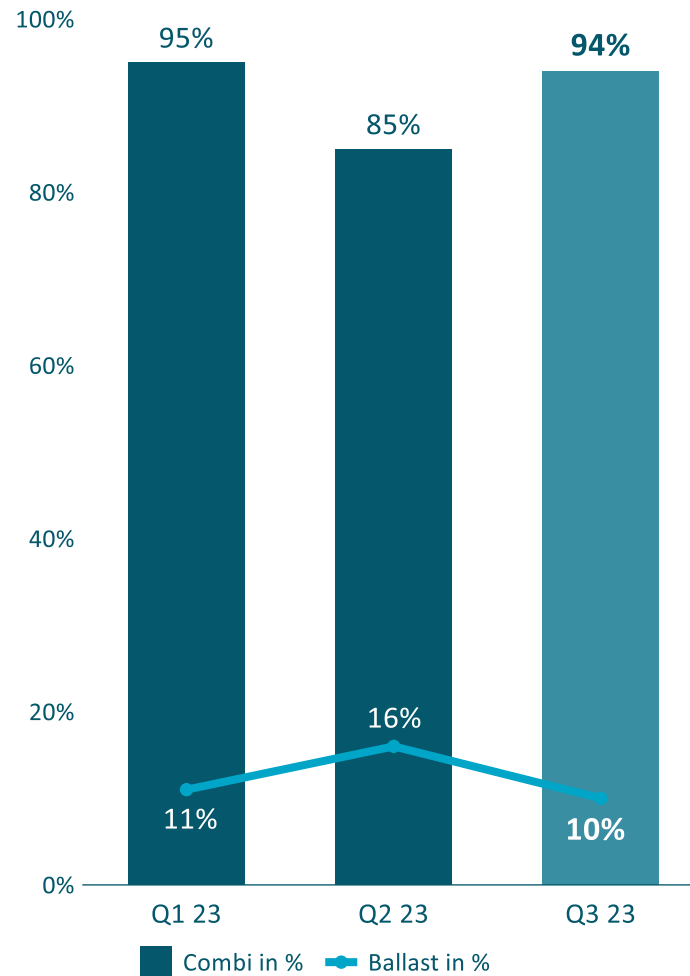
# Record high CABU TCE earnings driven by strong CSS volume and efficiency



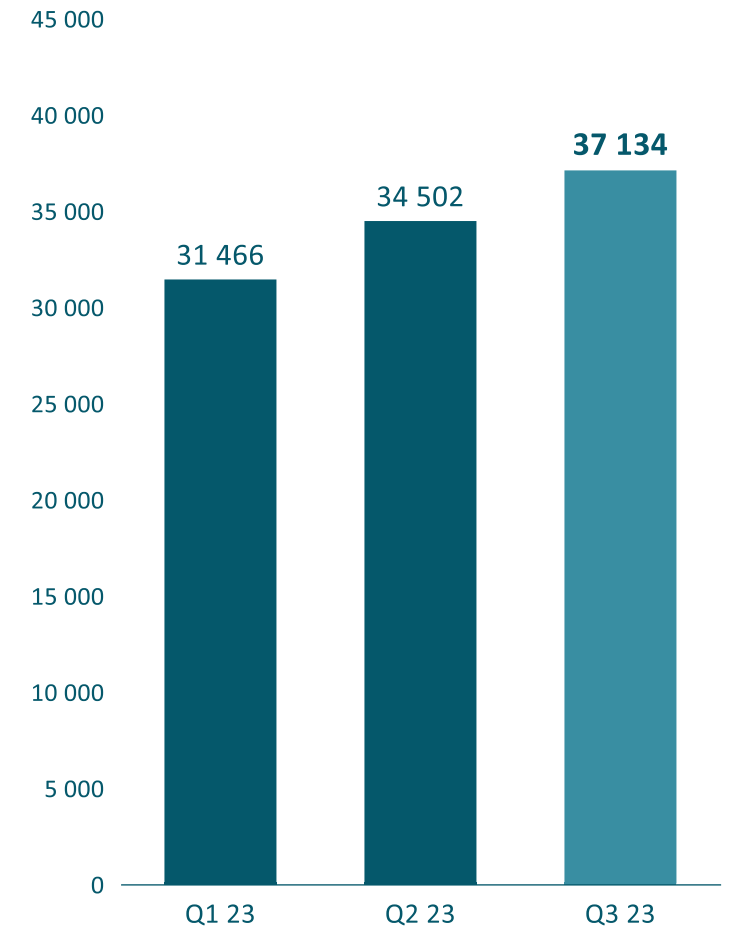
### % of days in tanker and dry bulk trades



### % days in combination trades & ballast



### Quarterly TCE earnings<sup>1</sup> (\$/day)

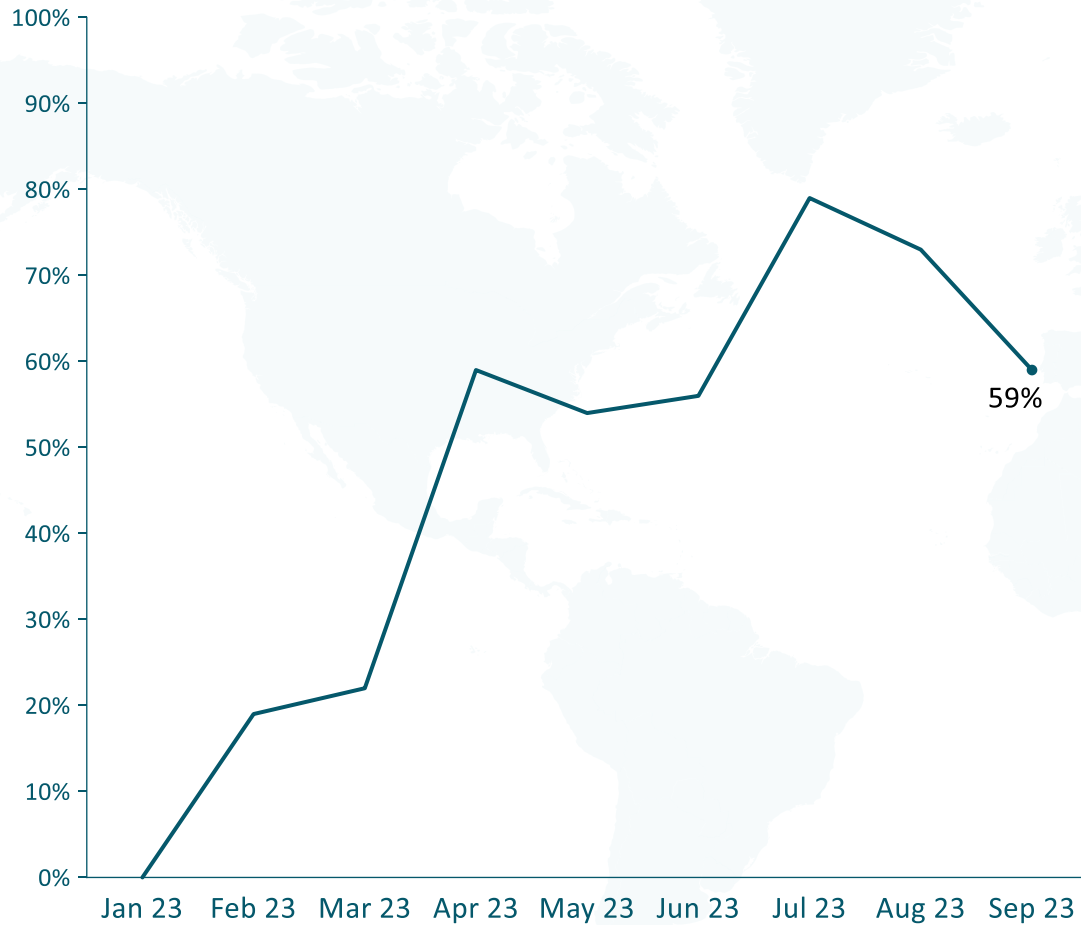




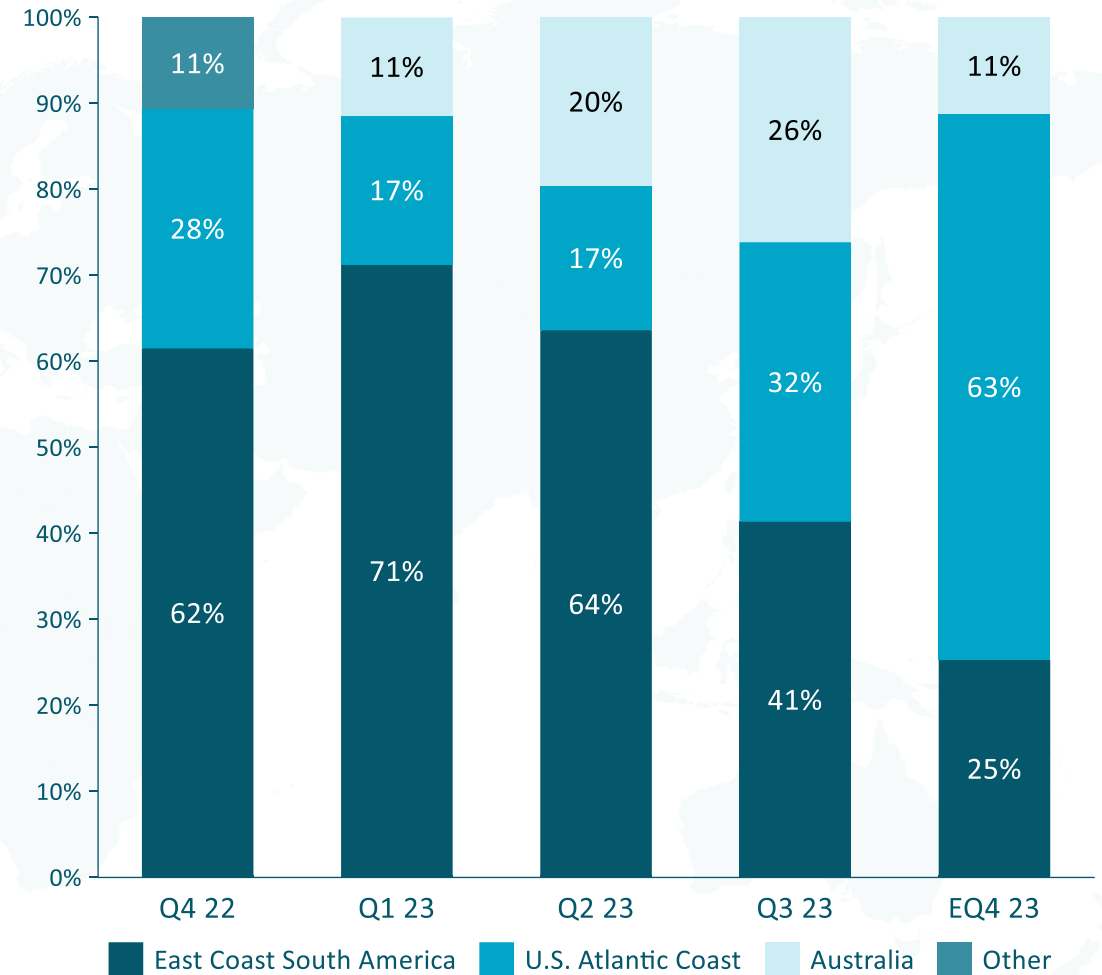
**CLEANBU**

# Strengthen further the resilience of the CLEANBU business

## Brazilian diesel imports from Russia - % of total<sup>1</sup>



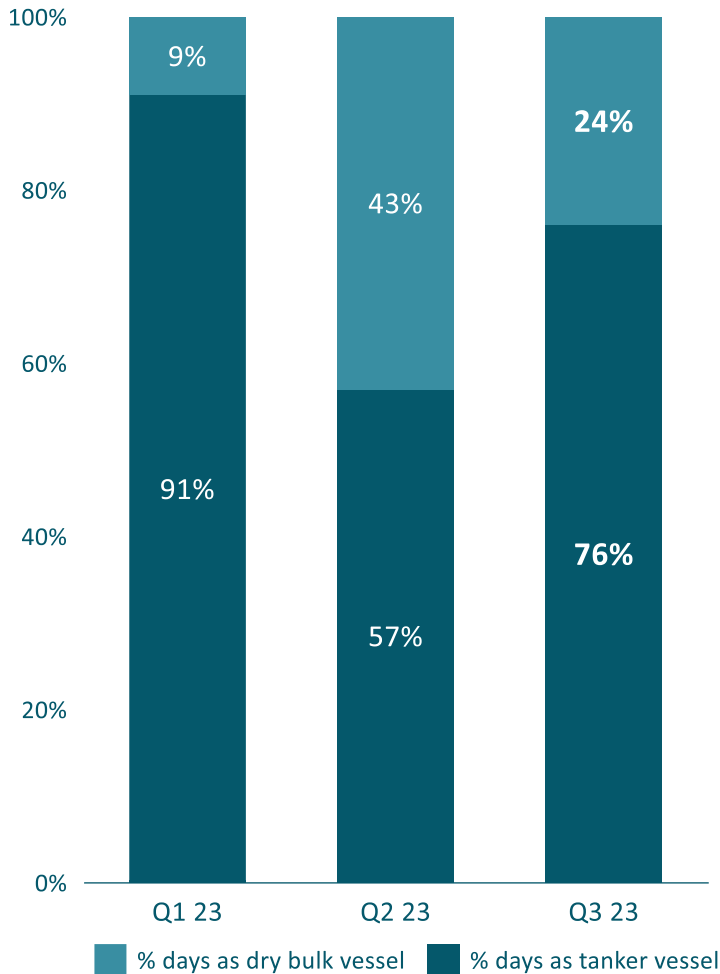
## CLEANBU CPP trades to main regions - % of total days<sup>2</sup>



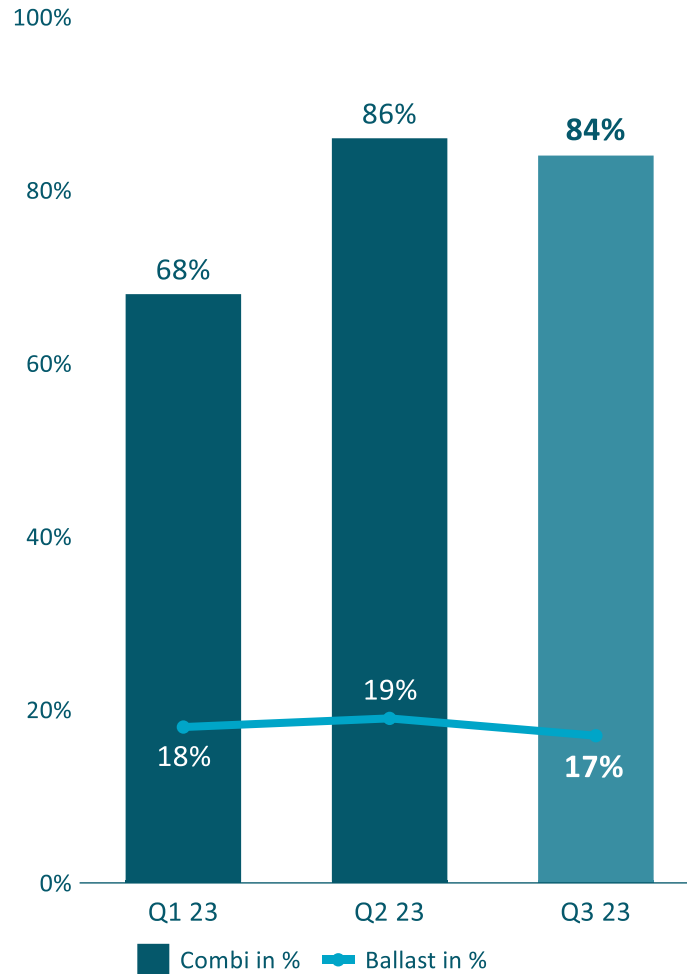


# High capacity in tanker trades offset by seasonally weaker markets

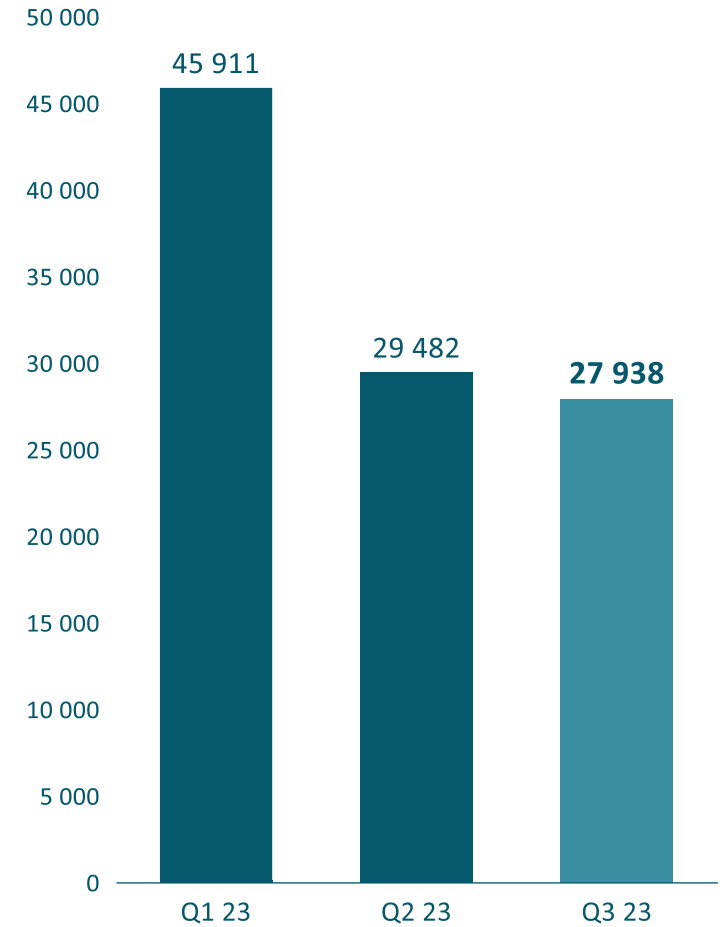
### % of days in tanker and dry bulk trades



### % days in combination trades & ballast

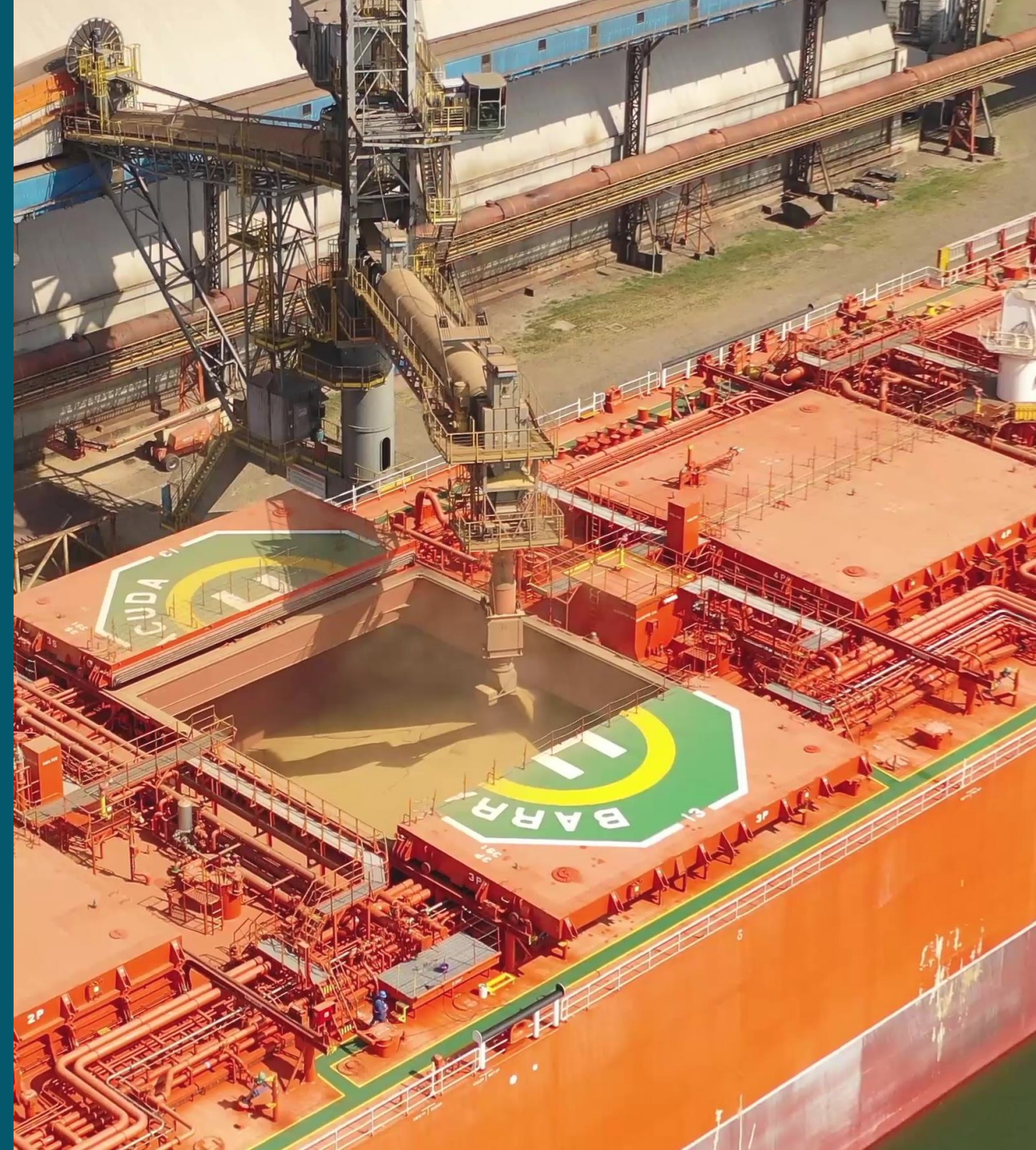


### Quarterly TCE earnings<sup>1</sup> (\$/day)



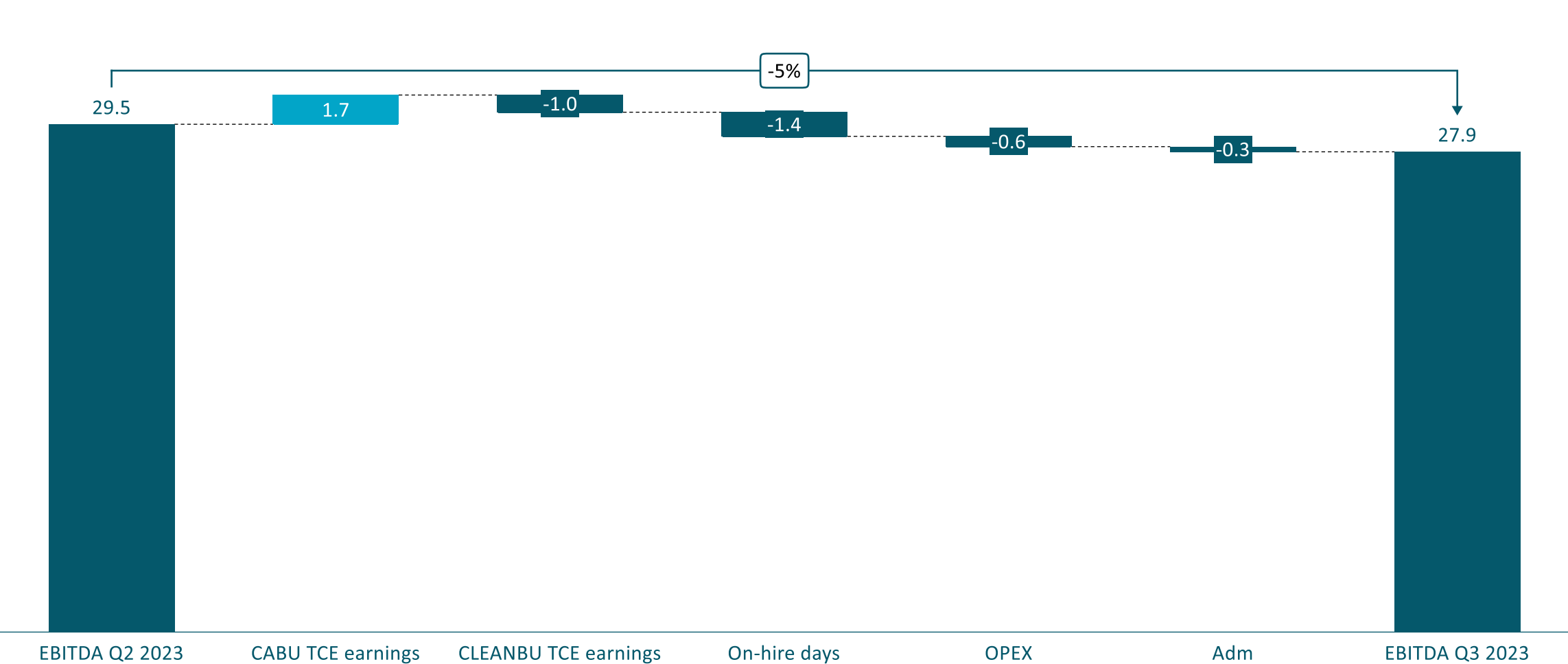
# Agenda

- Quarterly performance overview
- Market review and commercial update
- Financial update**
- Sustainability efforts
- Summary and outlook



# EBITDA -5% Q-o-Q driven by weaker markets and dry docking

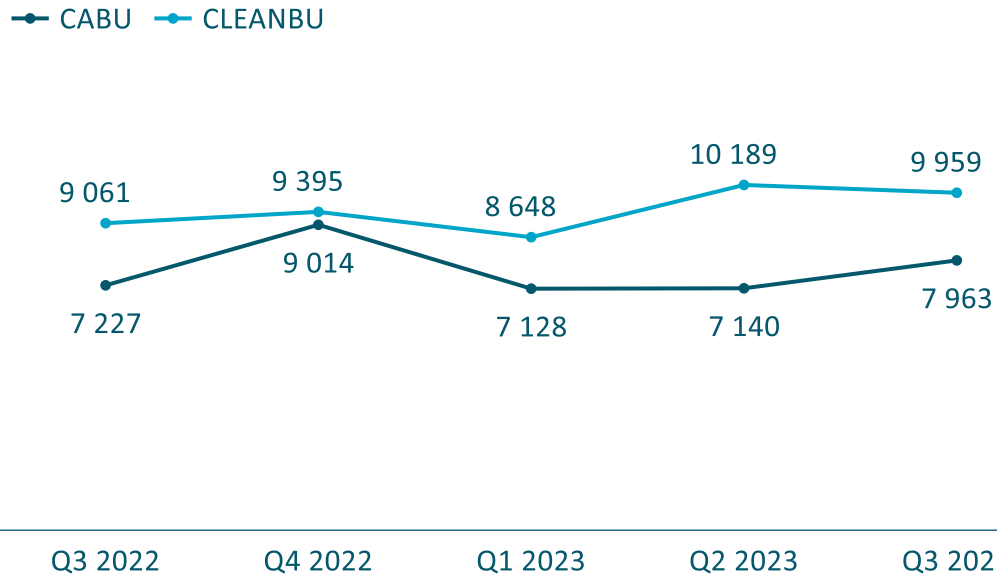
EBITDA Q3 2023 compared to Q2 2023 (\$ millions)





# Continued normal variations in OPEX/day

## OPEX (\$/day)<sup>1</sup>



## Off-hire

	Q2 2023	Q3 2023
On-hire days	1 394	1 360
Scheduled off-hire	59	108
Unscheduled off-hire	3	4

## Comments

- Operating expenses, vessels were up USD 0.6 million/ 5% Q-o-Q
- Normal variations in timing of procurement and crewing
- Provisions made for potential losses related to yard claims (USD 0.4 million)
- Limited unscheduled off-hire (4 days)
- Two CABU vessel completed periodic drydocking with in total 100 off-hire days, impacted by delays related to MV Ballard
- MV Ballard installed air lubrication system and shaft generator
- One CLEANBU vessel is scheduled to start dry docking in the coming quarter, see more details on slide 34

# Profit and loss

## Continued solid value creation in seasonally weaker markets

USD thousand (unaudited accounts)	Q3 2023	Q2 2023	Quarterly variance
Net revenues from operations of vessels	43 796	44 529	1.6 %
Operating expenses, vessels	(13 190)	(12 615)	4.6 %
SG&A	(2 694)	(2 408)	11.9 %
<b>EBITDA</b>	<b>27 912</b>	<b>29 505</b>	<b>5.4 %</b>
Depreciation	(7 929)	(7 956)	0.3 %
<b>EBIT</b>	<b>19 983</b>	<b>21 550</b>	<b>7.3 %</b>
Net financial items	(3 672)	(5 102)	28.0 %
<b>Profit after tax</b>	<b>16 311</b>	<b>16 447</b>	<b>0.8 %</b>
Earnings per share <sup>1</sup>	\$0.27	\$0.30	

Q3 2023	Q2 2023
<b>Earnings per share<sup>1</sup></b>	<b>Earnings per share<sup>1</sup></b>
\$0.27	\$0.30
<b>Dividend per share<sup>2</sup></b>	<b>Dividend per share</b>
\$0.25	\$0.25
<b>ROCE<sup>3</sup></b>	<b>ROCE<sup>3</sup></b>
13%	14%
<b>ROE<sup>3</sup></b>	<b>ROE<sup>3</sup></b>
18%	19%

# Balance sheet

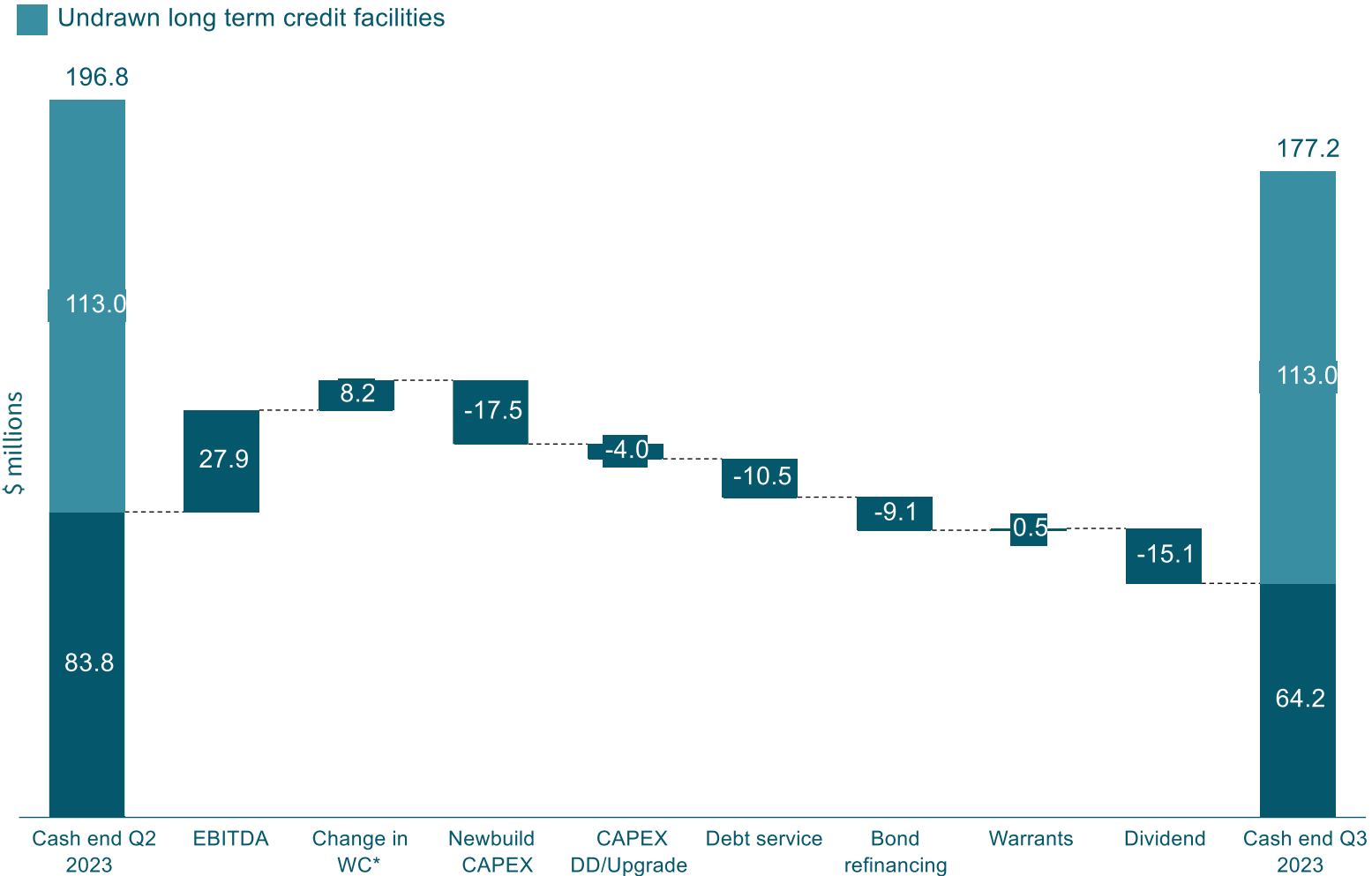
## Stability and solidity

USD thousand (unaudited accounts)	30 Sep 2023	30 Jun 2023	Quarterly variance
<b>ASSETS</b>			
<b>Non-current assets</b>			
Vessels	503 162	507 023	(3 862)
Newbuilding contracts	17 481	-	17 481
Other non-current assets	6 451	3 485	2 966
<b>Current assets</b>			
Other current assets	36 388	46 308	(9 920)
Cash and cash equivalents	64 194	83 781	(19 586)
<b>Total assets</b>	<b>627 676</b>	<b>640 598</b>	<b>(12 922)</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>	<b>353 401</b>	<b>354 089</b>	<b>(688)</b>
<b>Non-current liabilities</b>			
Mortgage debt	160 979	167 129	(6 150)
Long-term financial liabilities	2 201	7 938	(5 737)
Long-term bond loan	63 905	64 224	(319)
<b>Current liabilities</b>			
Short-term mortgage debt	25 199	25 199	-
Other interest-bearing liabilities	-	924	(924)
Other current liabilities	21 990	21 095	896
<b>Total liabilities</b>	<b>274 275</b>	<b>286 509</b>	<b>(12 234)</b>
<b>Total liabilities and equity</b>	<b>627 676</b>	<b>640 598</b>	<b>(12 922)</b>

Q3 2023	Q2 2023
<b>Equity ratio<sup>1</sup></b>	<b>Equity ratio<sup>1</sup></b>
56.3%	55.3%
<b>Available long-term liquidity<sup>2</sup></b>	<b>Available long-term liquidity<sup>2</sup></b>
\$177.2 million	\$196.8 million

# Cash flow

Impacted by payment of newbuild instalments and refinancing of bond issue



## Comments

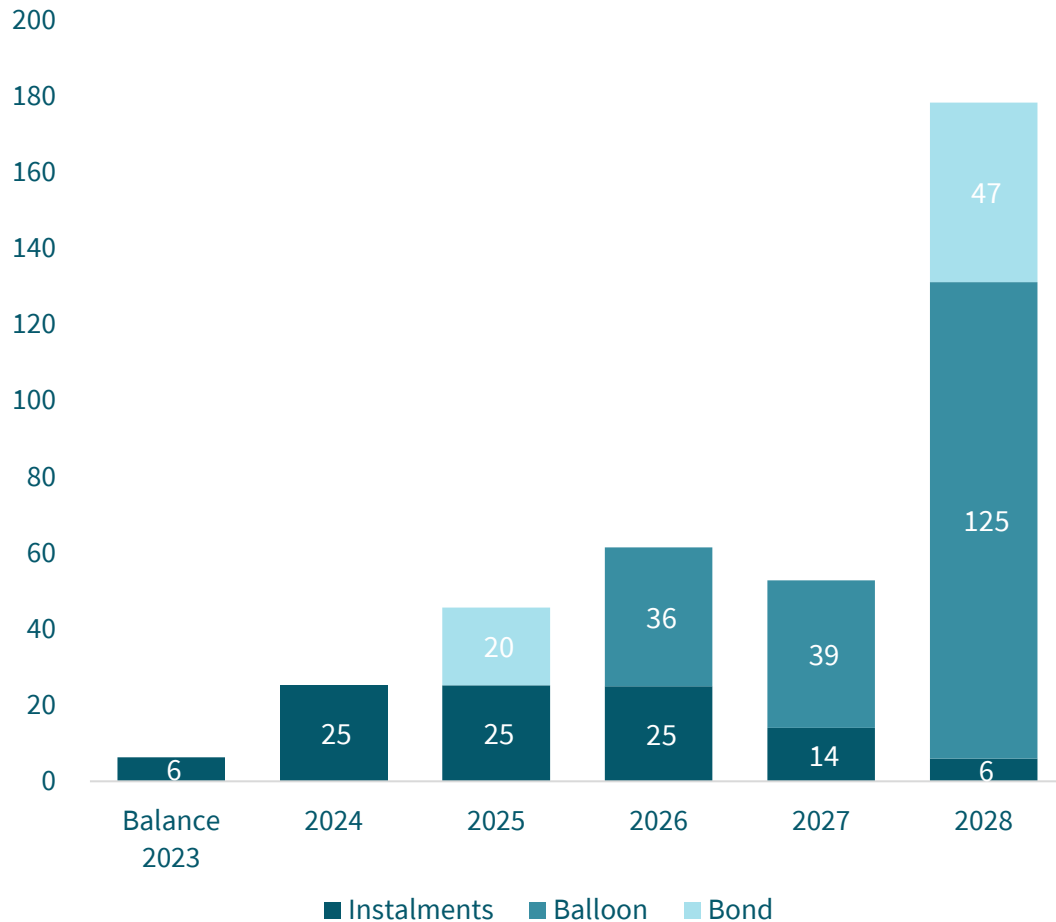
- First newbuild yard installment paid in July 2023, USD 17.5 million including other costs of USD 0.3 million
- USD 4.0 million in drydocking and upgrading including energy efficiency investments
- Net cash effect of bond issue (KCC05) and repurchase (KCC04) negative USD 9.1 million including termination of CCYIRS swaps, premium and fees
- No more outstanding warrants after declaration in Q3

**Solid cash position as funds have been secured for future investments in new builds and energy efficiency measures**

# Interest-bearing debt

## Successful placement of sustainability-linked senior unsecured bond

### Debt maturities<sup>1</sup> (USD million)



### Key financing terms

<b>Amount:</b>	NOK 500 million
<b>Tenor:</b>	5 years
<b>Pricing:</b>	NIBOR + 365 bps
<b>Listing:</b>	Oslo Børs
<b>Ticker:</b>	KCC05

- Margin down 110 bps in NOK from previous bond issue (KCC04) in 2020
- Fixed from 3M NIBOR + 365 bps to 3M Term SOFR + 414 bps with 15% CSA level
- Repayment amount linked to KCC's sustainability performance based on carbon intensity (EEOI)
- Repurchased NOK 508.5 million of the KCC04 bond issue with due date in February 2025

# Agenda

- Quarterly performance overview
- Market review and commercial update
- Financial update
- **Sustainability efforts**
- Summary and outlook



# TradeWinds

The Global Shipping News Source

Insight

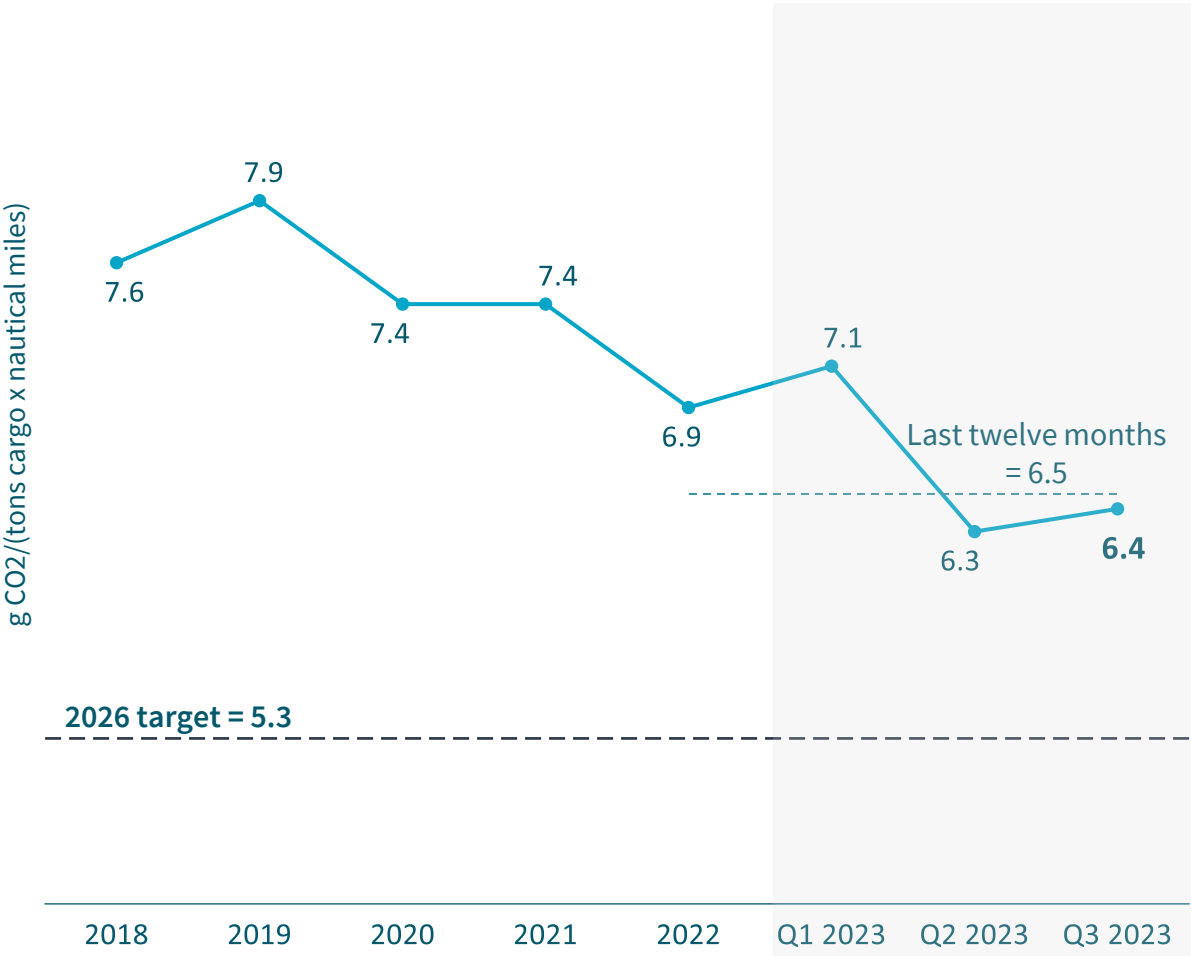


Decarbonisation needs a dose of Elvis: 'A little less conversation, a little more action'

Tradewinds 23 October 2023

# Carbon intensity – Maintaining strong performance in Q3

## Carbon intensity (EEOI)<sup>1</sup>



- Continued strong carbon intensity (EEOI) performance at levels well below 2022 actual
- Positive effect from lower time in ballast and longer laden distance, and negative effects of lower average cargo weight compared to Q2
- MV Bass, fixed on a 2-year T/C operating as a pure product tanker, continue to have negative impact
- CO<sub>2</sub> emission per vessel-year<sup>2</sup> increased by 6% reflecting longer sailed voyages/shorter time in port

1) EEOI = EEOI (Energy Efficiency Operational Index) is defined by IMO and represents CO2 emitted per transported cargo per nautical mile for a period of time (both fuel consumption at sea and port included).  
 2) Average CO2 emissions per vessel-year = total emissions/vessel year. Vessel years = days available – off-hire days at yards. When new vessels are delivered to the fleet, the vessel years are calculated from the date the vessel is delivered.



# Successful first large energy efficiency retrofit

## What?

Large installation of energy efficiency measures on 2017 built CABU II vessel MV Ballard completed end September

- Air lubrication system
- Shaft generator
- Mewis duct
- Welding seem fairing
- Silicon paint
- New ship performance system

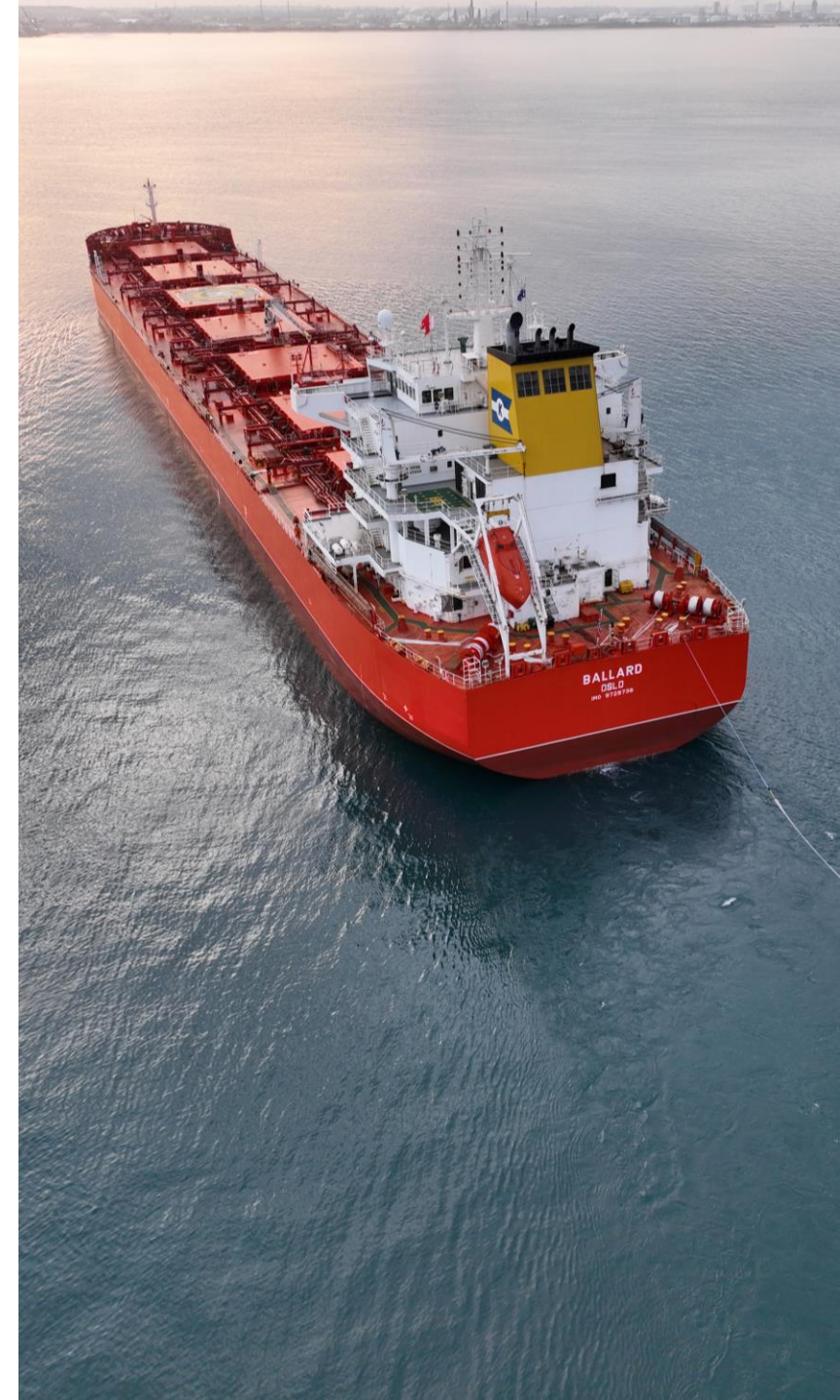
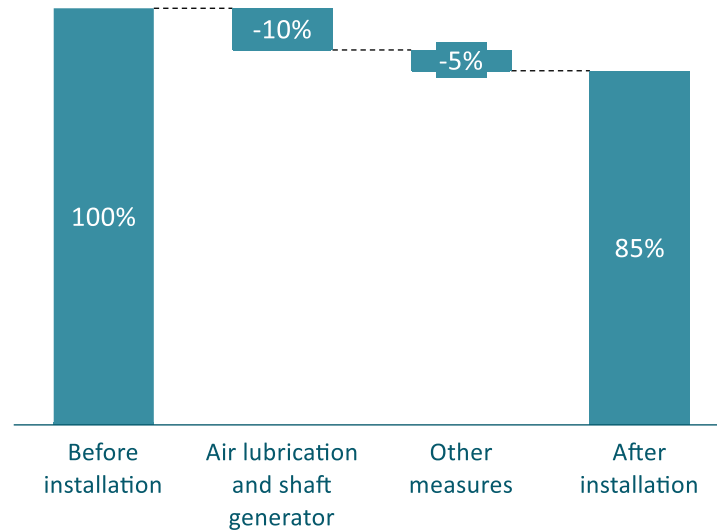
Successful system tests and function test during first voyage. Estimated fuel consumption reduction based on initial analyses of first voyage.

## CO<sub>2</sub> emission reductions and business case<sup>2</sup>

**Investment:** \$4 million<sup>1)</sup>

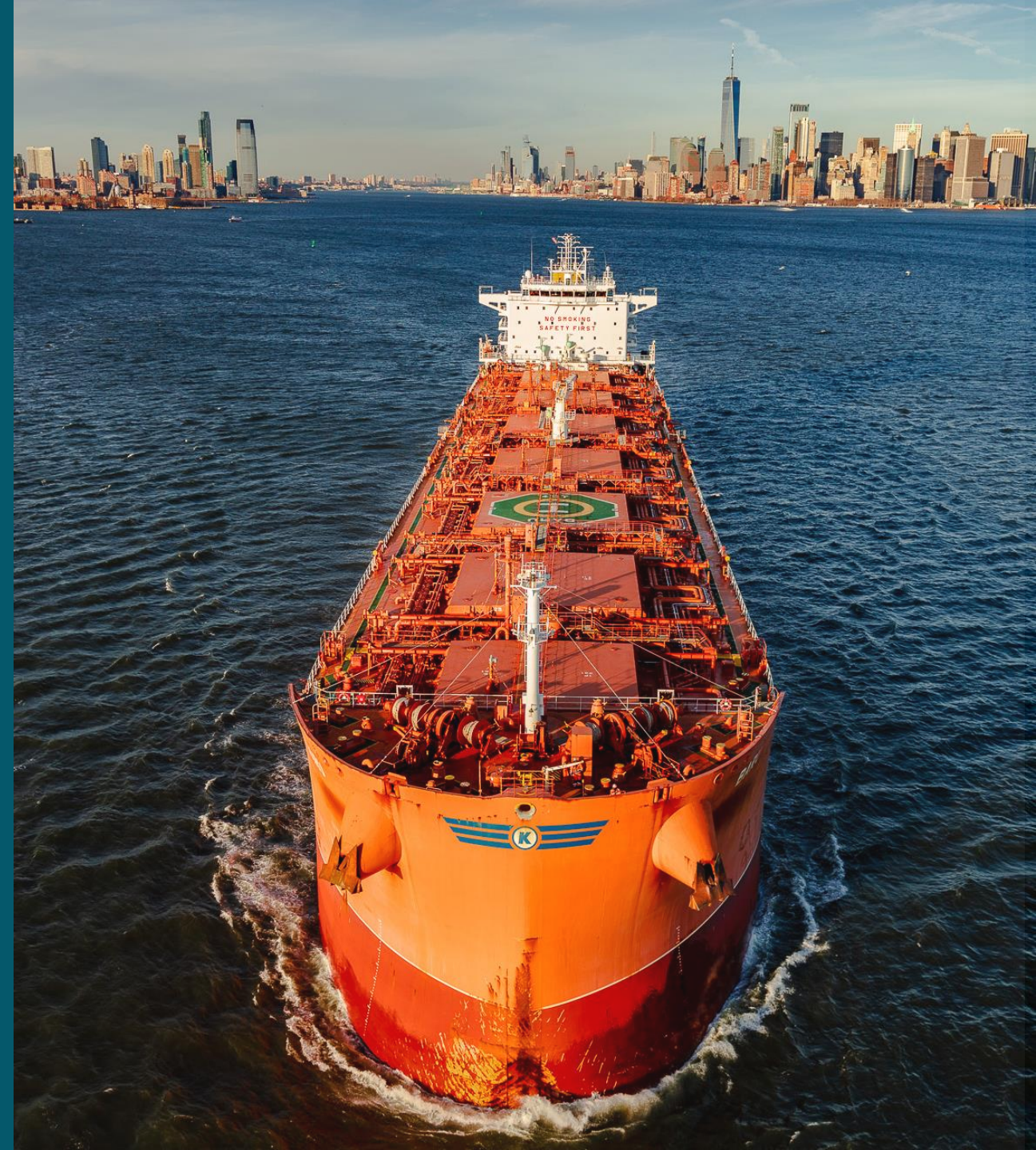
**Est. fuel cons. reduction:** -15%

**Payback** (fuelprice \$ pmt)  
\$665 (Oct.'23): **~8 years**  
\$930 (Oct'23+carbon cost<sup>2</sup>): **~6 years**



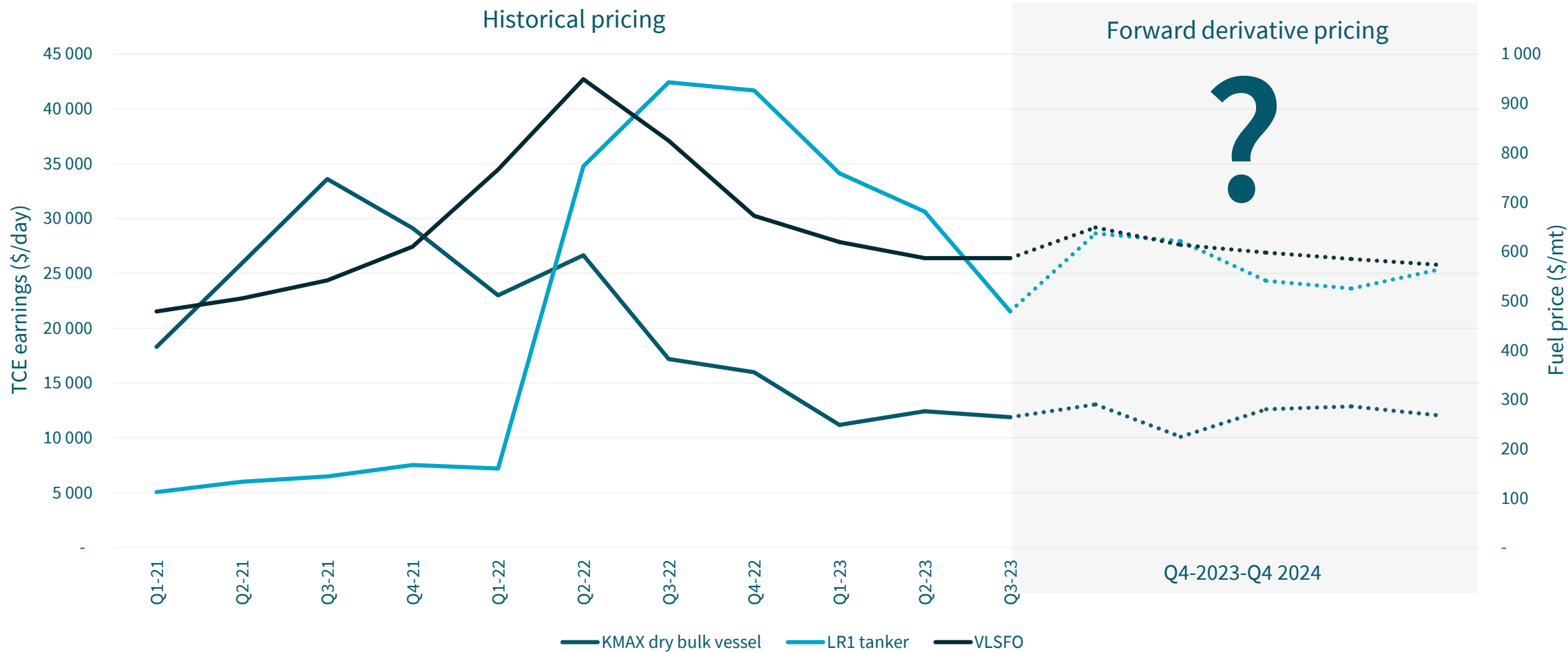
# Agenda

- Quarterly performance overview
- Market review and commercial update
- Financial update
- Sustainability efforts**
- Summary and outlook



# Market upside potential

## Historical pricing and forward derivative pricing<sup>1</sup>



Source: Klaveness, Baltic Exchange and Clarksons SIN as of October 2023  
KMAX dry bulk vessel = P5TC, LR1 tanker = TC5 TCE, VLSFO = VLSFO Singapore. Forward TC5 TCE based on TC5 FFA assessment and forward VLSFO price.

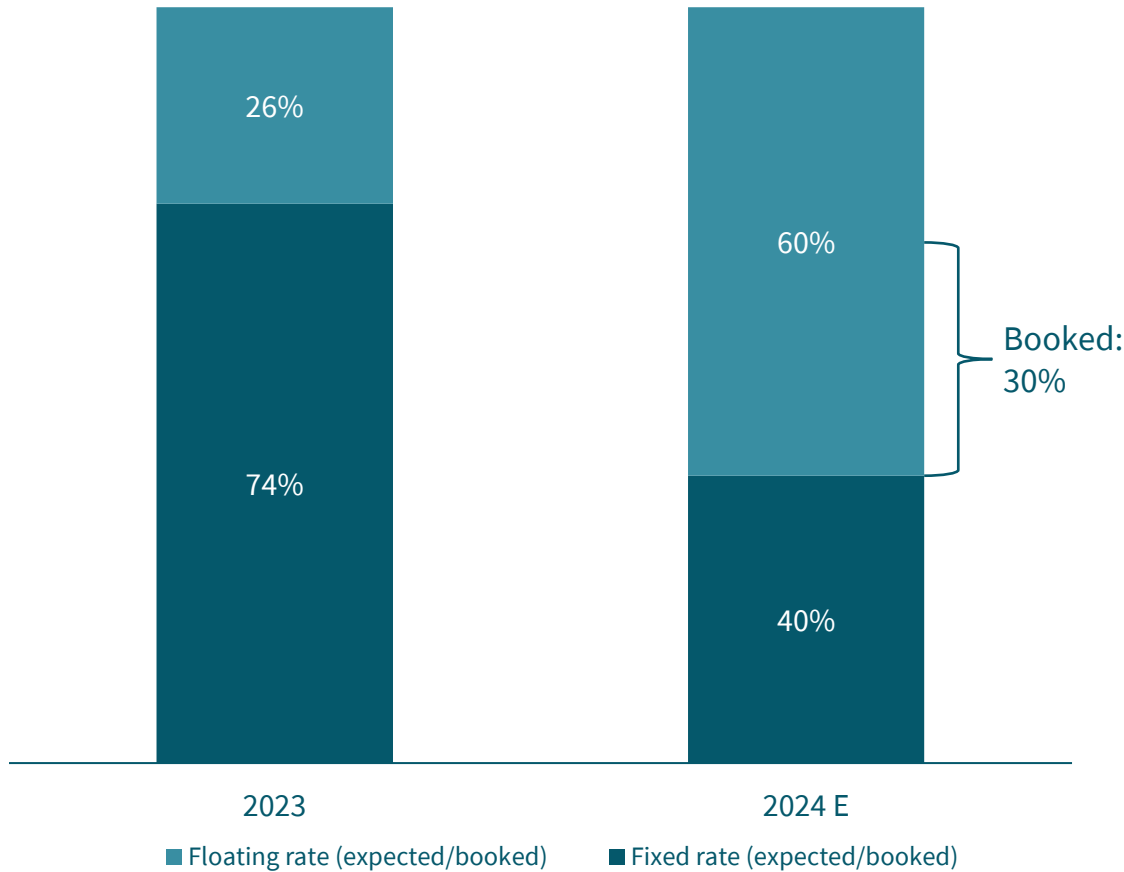


CABU

# Positive outlook for CSS contract renewals

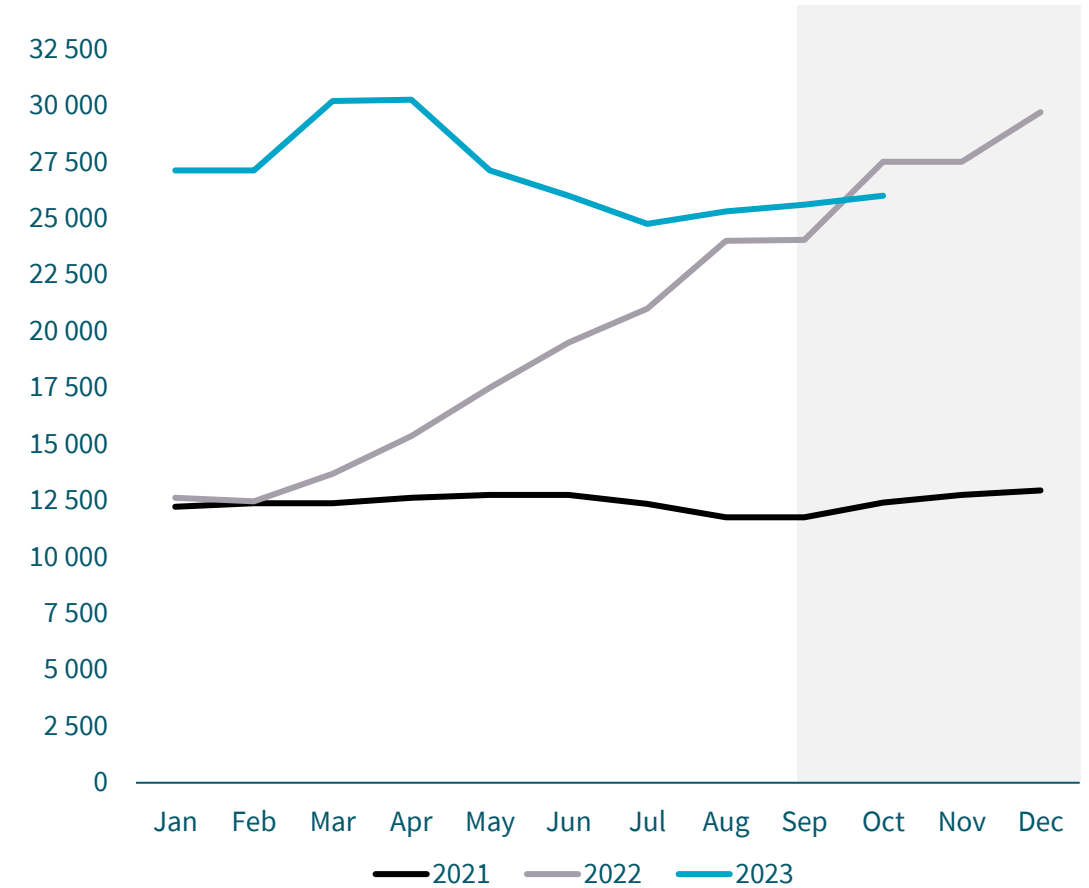
## Expect higher share of floating rate CSS COAs in 2024

% share of CABU tanker days



## Positive market backdrop for fixed-rate discussions – continued strong MR term market

12 months T/C-rates for 47-48,000 Dwt MR-tankers (USD/day)



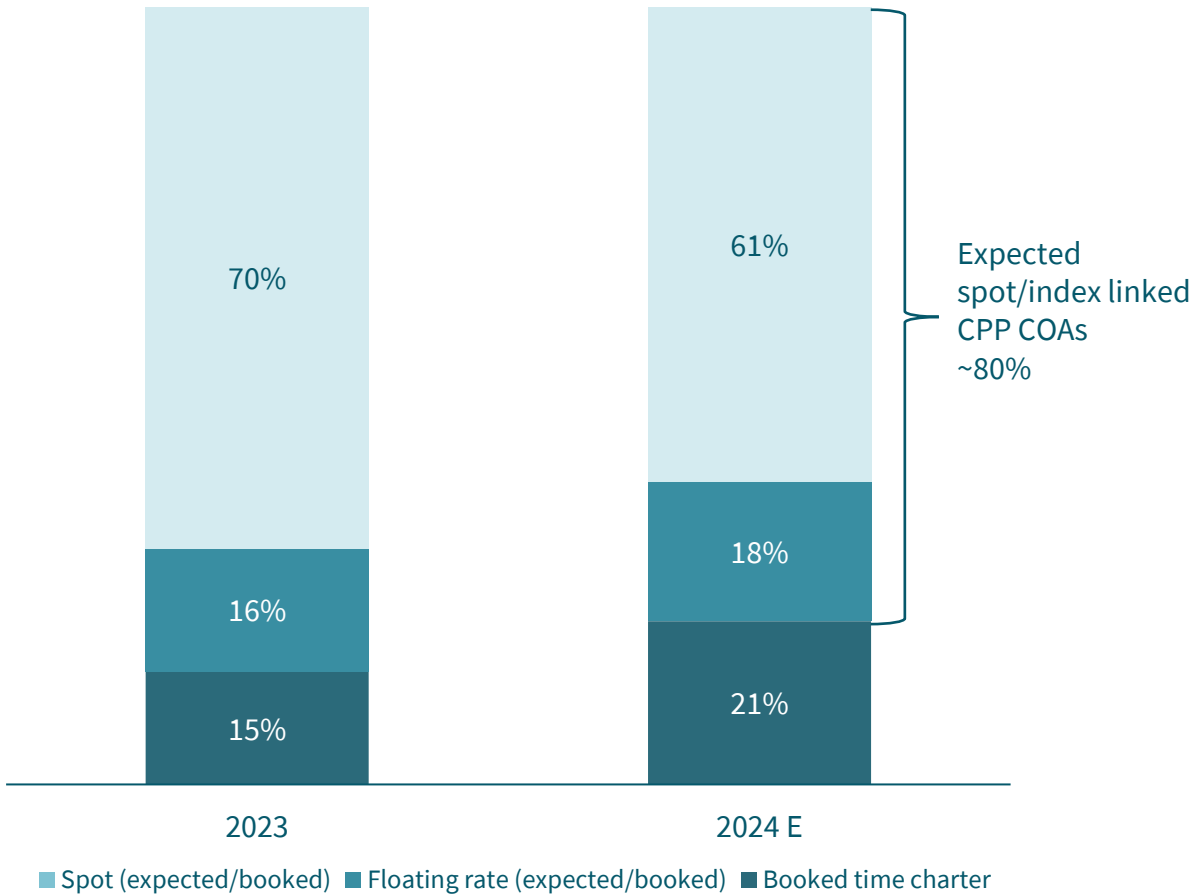


CLEANBU

# Continued high tanker trading and high spot market exposure in 2024

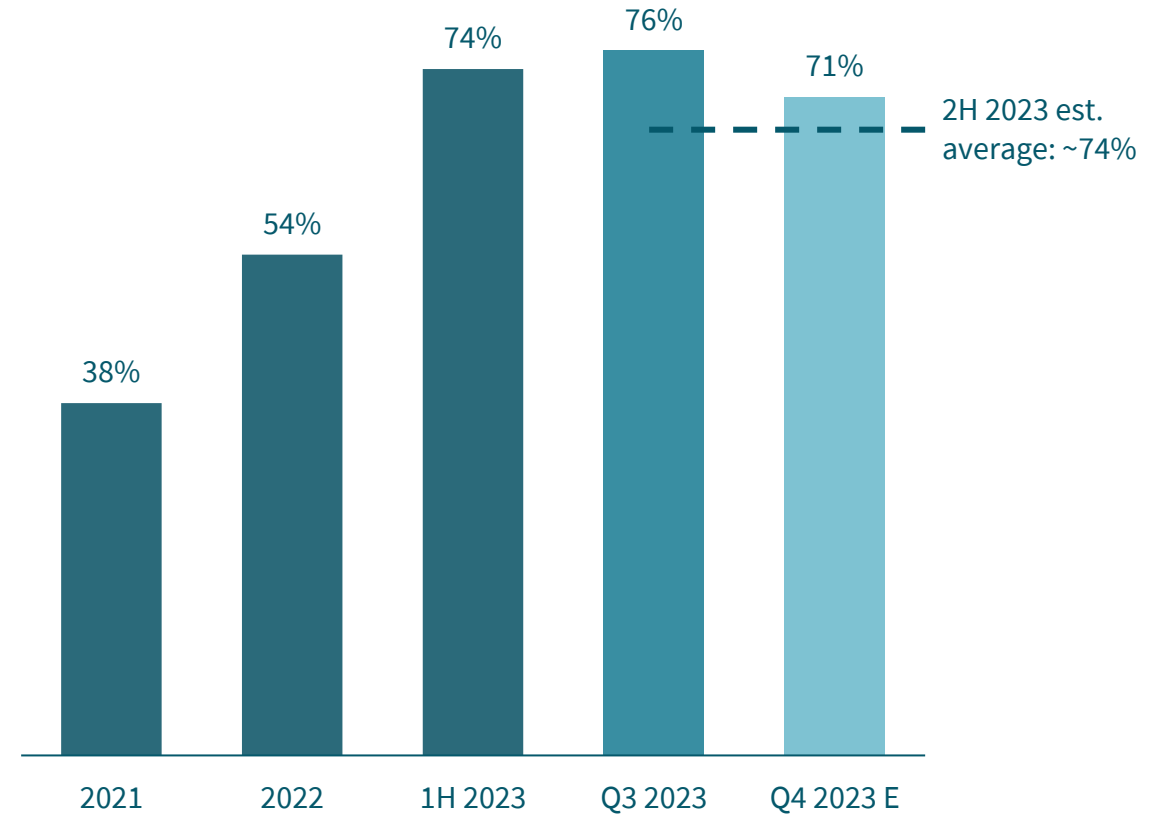
## Continued high spot market exposure (spot / index linked COAs) in 2024

% share of CLEANBU tanker days



## Expect to maintain high share of tanker trading in Q4-2023 and 2024

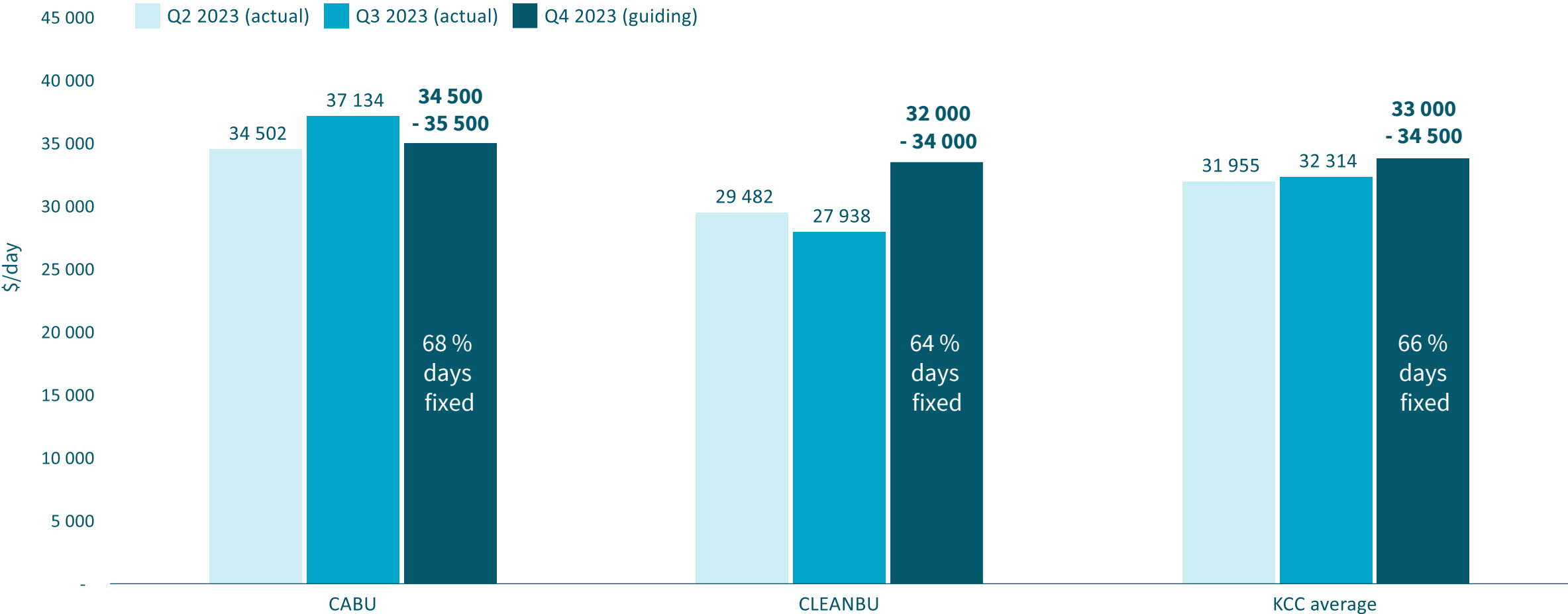
% share of tanker trading



# Improved earnings estimates for Q4 2023

## Q4 2023 TCE-earnings guiding vs. actual last two quarters

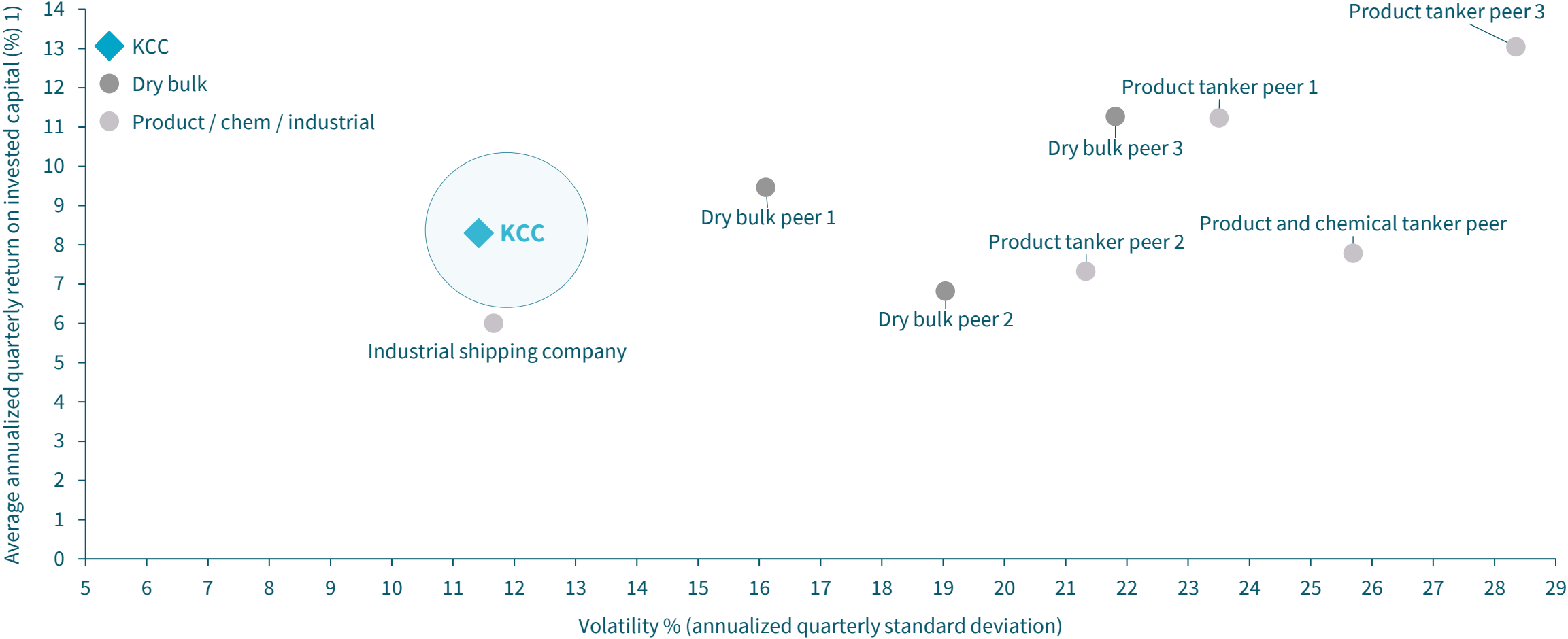
Estimate based on booked cargoes and expected employment for open capacity basis forward freight pricing (FFA)<sup>1</sup>



<sup>1</sup>) TCE earnings \$/day are alternative performance measures (APMs) which are defined and reconciled in the excel sheet “APM3Q2023” published on the Company’s homepage ([www.combinationcarriers.com](http://www.combinationcarriers.com)) Investor Relations/Reports and Presentations under the section for the Q3 2023 report.

# Best risk-adjusted return in dry bulk/tanker shipping

2019 – 2023 Q3 average annualized quarterly return on invested capital (%) <sup>1</sup>

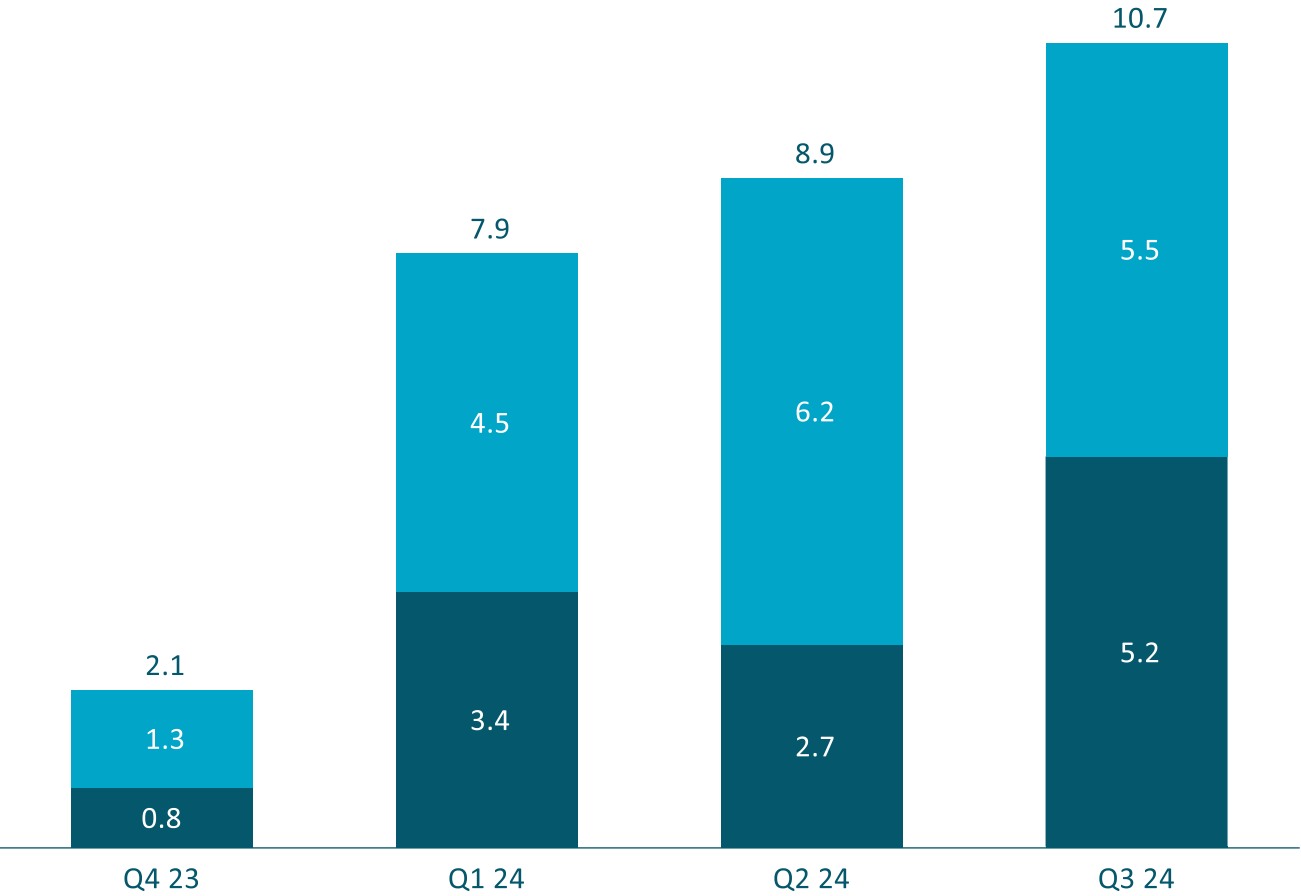


# FUTURE BOUND



# Estimated CAPEX next 12 months (\$ millions)

- Energy efficiency measures
- Dry docking and other technical upgrades



Upcoming drydocking <sup>1</sup> (expected off-hire days)	
Q4 2023	Baru (75)
Q1 2024	Barcarena (16)
Q2 2024	Balzani (16), Barracuda (65)
Q3 2024	Balboa (65), Barramundi (65), Banastar (16)

<sup>1</sup>) Period indicated is expected quarter in which drydocking will start, off-hire may occur in following period, while costs may occur in previous or following period

# Detailed 2023 contract coverage – wet

## Contract coverage

### CABU: CSS contract coverage

<i># of days</i>	<b>Q4 2023</b>
Fixed rate COA/Spot	342
Floating rate COA	30
<b>Total contract days</b>	<b>372</b>
FFA coverage	-
<b>Available wet days CABU</b>	<b>372</b>

### CLEANBU: CPP contract coverage

<i># of days</i>	<b>Q4 2023</b>
Fixed rate COA/Spot	319
Floating rate COA	-
<b>Total contract days</b>	<b>319</b>
FFA coverage	-
<b>Available wet days CLEANBU</b>	<b>500</b>

### Total wet contract coverage

<i># of days</i>	<b>Q4 2023</b>
Fixed rate COA/Spot	661
Floating rate COA	30
<b>Total contract days</b>	<b>691</b>
FFA coverage	-
<b>Available wet days</b>	<b>872</b>
<b>Fixed rate coverage</b>	<b>76 %</b>
<b>Operational coverage</b>	<b>79 %</b>

# Detailed 2023 contract coverage – dry bulk

## Contract coverage

### Total dry bulk contract coverage

<i># of days</i>	<b>Q4 2023</b>
Fixed rate COA/Spot	302
Floating rate COA	69
<b>Total contract days</b>	<b>371</b>
FFA coverage	-
<b>Available dry days</b>	<b>572</b>
Available dry days CABU	362
Available dry days CLEANBU	210
<b>Fixed rate coverage</b>	<b>53 %</b>
<b>Operational coverage</b>	<b>65 %</b>